



Department of Information Resources
Request for Offer DIR-TSO-TMP-229

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
							
Newest Mobotix Pricing							
1) Video Surveillance Systems	Mobotix	M15 Thermographic Camera TR, 50 mK, B079 (45°)	MX-M15-TR079	R	\$5,328.00	12.50%	\$4,696.97
1) Video Surveillance Systems	Mobotix	M15 Thermographic Camera TR, 50 mK, B119 (25°)	MX-M15-TR119	R	\$5,178.00	12.50%	\$4,564.73
1) Video Surveillance Systems	Mobotix	M15 Thermographic Camera TR, 50 mK, B237 (17°)	MX-M15-TR237	R	\$5,178.00	12.50%	\$4,564.73
1) Video Surveillance Systems	Mobotix	M15 Thermographic Camera, 50 mK, L43 (45°)	MX-M15D-Thermal-L43	R	\$4,748.00	12.50%	\$4,185.66
1) Video Surveillance Systems	Mobotix	M15 Thermographic Camera, 50 mK, L65 (25°)	MX-M15D-Thermal-L65	R	\$4,598.00	12.50%	\$4,053.42
1) Video Surveillance Systems	Mobotix	M15 Thermographic Camera, 50 mK, L135 (17°)	MX-M15D-Thermal-L135	R	\$4,598.00	12.50%	\$4,053.42
1) Video Surveillance Systems	Mobotix	Thermal Sensor Module TR For S15, 50 mK, B079 (45°)	MX-SM-TR079	R	\$4,138.00	12.50%	\$3,647.91
1) Video Surveillance Systems	Mobotix	Thermal Sensor Module TR For S15, 50 mK, B119 (25°)	MX-SM-TR119	R	\$3,998.00	12.50%	\$3,524.49
1) Video Surveillance Systems	Mobotix	Thermal Sensor Module TR For S15, 50 mK, B237 (17°)	MX-SM-TR237	R	\$3,998.00	12.50%	\$3,524.49
1) Video Surveillance Systems	Mobotix	PTMount-Thermal TR For S15, 50 mK, B079 (45°), White	MX-MT-PT-TR079	R	\$4,288.00	12.50%	\$3,780.14
1) Video Surveillance Systems	Mobotix	PTMount-Thermal TR For S15, 50 mK, B119 (25°), White	MX-MT-PT-TR119	R	\$4,138.00	12.50%	\$3,647.91
1) Video Surveillance Systems	Mobotix	PTMount-Thermal TR For S15, 50 mK, B237 (17°), White	MX-MT-PT-TR237	R	\$4,138.00	12.50%	\$3,647.91
1) Video Surveillance Systems	Mobotix	PTMount-Thermal TR For S15, 50 mK, B079 (45°), Black	MX-MT-PT-TR079-b	R	\$4,288.00	12.50%	\$3,780.14
1) Video Surveillance Systems	Mobotix	PTMount-Thermal TR For S15, 50 mK, B119 (25°), Black	MX-MT-PT-TR119-b	R	\$4,138.00	12.50%	\$3,647.91
1) Video Surveillance Systems	Mobotix	PTMount-Thermal TR For S15, 50 mK, B237 (17°), Black	MX-MT-PT-TR237-b	R	\$4,138.00	12.50%	\$3,647.91
1) Video Surveillance Systems	Mobotix	Thermal Sensor Module For S15, 50 mK, L43 (45°)	MX-SM-Thermal-L43	R	\$3,598.00	12.50%	\$3,171.86
1) Video Surveillance Systems	Mobotix	Thermal Sensor Module For S15, 50 mK, L65 (25°)	MX-SM-Thermal-L65	R	\$3,448.00	12.50%	\$3,039.63
1) Video Surveillance Systems	Mobotix	Thermal Sensor Module For S15, 50 mK, L135 (17°)	MX-SM-Thermal-L135	R	\$3,448.00	12.50%	\$3,039.63
1) Video Surveillance Systems	Mobotix	PTMount-Thermal For S15, 50 mK, L43 (45°), White	MX-SM-PTMount-Thermal-L43-PW	R	\$3,748.00	12.50%	\$3,304.10
1) Video Surveillance Systems	Mobotix	PTMount-Thermal For S15, 50 mK, L65 (25°), White	MX-SM-PTMount-Thermal-L65-PW	R	\$3,598.00	12.50%	\$3,171.86
1) Video Surveillance Systems	Mobotix	PTMount Thermal For S15, 50 mK, L135 (17°), White	MX-SM-PTMount-Thermal-L135-PW	R	\$3,598.00	12.50%	\$3,171.86
1) Video Surveillance Systems	Mobotix	PTMount-Thermal For S15, 50 mK, L43 (45°), Black	MX-SM-PTMount-Thermal-L43-BL	R	\$3,748.00	12.50%	\$3,304.10
1) Video Surveillance Systems	Mobotix	PTMount-Thermal For S15, 50 mK, L65 (25°), Black	MX-SM-PTMount-Thermal-L65-BL	R	\$3,598.00	12.50%	\$3,171.86
1) Video Surveillance Systems	Mobotix	PTMount Thermal For S15, 50 mK, L135 (17°), Black	MX-SM-PTMount-Thermal-L135-BL	R	\$3,598.00	12.50%	\$3,171.86
1) Video Surveillance Systems	Mobotix	M15 Complete Cam 6MP, 2x L22-F1.8, Day & Night	MX-M15D-Sec-DNight-D22N22-6MP-F1.8	R	\$1,298.00	12.50%	\$1,144.27
1) Video Surveillance Systems	Mobotix	M15 Complete Cam 6MP, 2x L43-F1.8, Day & Night	MX-M15D-Sec-DNight-D43N43-6MP-F1.8	R	\$1,298.00	12.50%	\$1,144.27
1) Video Surveillance Systems	Mobotix	M15 5MP, 2x L25-F1.8 (Day & Night)	MX-M15D-Sec-DNight-D25N25-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	M15 5MP, 2x L38-F1.8 (Day & Night)	MX-M15D-Sec-DNight-D38N38-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	M15 5MP, 2x L51-F1.8 (Day & Night)	MX-M15D-Sec-DNight-D51N51-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	M15 5MP, 2x L76-F1.8 (Day & Night)	MX-M15D-Sec-DNight-D76N76-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	M15 5MP, 2x L160-F1.8 (Day & Night)	MX-M15D-Sec-DNight-D160N160-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	M15 Body, For 1-2 Sensor Modules (Day/Night)	MX-M15D-Sec	R	\$852.00	12.50%	\$751.09
1) Video Surveillance Systems	Mobotix	M15 Complete Cam 6MP, 2x L20-F1.8, Day & Night	MX-M15D-Sec-DNight-D20N20-6MP-F1.8	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	M15 Complete Cam 6MP, 2x L32-F1.8, Day & Night	MX-M15D-Sec-DNight-D32N32-6MP-F1.8	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	M15 Complete Cam 6MP, 2x L65-F1.8, Day & Night	MX-M15D-Sec-DNight-D65N65-6MP-F1.8	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	M15 Complete Cam 6MP, 2x L135-F1.8, Day & Night	MX-M15D-Sec-DNight-D135N135-6MP-F1.8	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	S15 Complete Cam, Set 1, 6MP, 1x L10, Day	MX-S15D-Set1-6MP	R	\$1,048.00	12.50%	\$923.88
1) Video Surveillance Systems	Mobotix	S15 Complete Cam, Set 2, 6MP, 2x L10, Day	MX-S15D-Set2-6MP	R	\$1,398.00	12.50%	\$1,232.42
1) Video Surveillance Systems	Mobotix	S15 Complete Cam, Set 3, 6MP, 2x L10, Day & Night	MX-S15D-Set3-6MP	R	\$1,398.00	12.50%	\$1,232.42
1) Video Surveillance Systems	Mobotix	S15M Complete Cam 6MP, 1.6 mm, Tag	MX-S15-D016	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	S15M Complete Cam 6MP, 1.6 mm, Night	MX-S15-N016	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	S15 Body, For 1-2 Sensor Modules (Day/Night/Thermal)	MX-S15D-Sec	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	S15 Complete Set 1, 5MP (1x Day)	MX-S15D-Set1	R	\$998.00	12.50%	\$879.80
1) Video Surveillance Systems	Mobotix	S15 Complete Set 2, 5MP (2x Day)	MX-S15D-Set2	R	\$1,298.00	12.50%	\$1,144.27
1) Video Surveillance Systems	Mobotix	S15 Complete Set 3, 5MP (Day & Night)	MX-S15D-Set3	R	\$1,298.00	12.50%	\$1,144.27
1) Video Surveillance Systems	Mobotix	D15 Body, For 1-2 Lens Units/Carrier (Day/Night/180°)	MX-D15Di-Sec	R	\$948.00	12.50%	\$835.72
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 6MP, 2x L20-F1.8, Day & Night	MX-D15Di-Sec-DNight-D20N20-FIX-6MP-F	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 6MP, 2x L22-F1.8, Day & Night	MX-D15Di-Sec-DNight-D22N22-FIX-6MP-F	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 6MP, 2x L32-F1.8, Day & Night	MX-D15Di-Sec-DNight-D32N32-FIX-6MP-F	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 6MP, 2x L43-F1.8, Day & Night	MX-D15Di-Sec-DNight-D43N43-FIX-6MP-F	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 6MP, 2x L65-F1.8, Day & Night	MX-D15Di-Sec-DNight-D65N65-FIX-6MP-F	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 6MP, 2x L135-F1.8, Day & Night	MX-D15Di-Sec-DNight-D135N135-FIX-6MP-F	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 2x 6MP, Panorama 180°, Day	MX-D15Di-Sec-Night-180-6MP-F1.8	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15 Complete Cam 2x 6MP, Panorama 180°, Night	MX-D15Di-Sec-Night-180-6MP-F1.8	R	\$1,338.00	12.50%	\$1,179.53
1) Video Surveillance Systems	Mobotix	D15, 2x 5MP, 2x L23-F1.8 (Day & Night)	MX-D15Di-Sec-DNight-D23N23-FIX-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	D15, 2x 5MP, 2x L25-F1.8 (Day & Night)	MX-D15Di-Sec-DNight-D25N25-FIX-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	D15, 2x 5MP, 2x L38-F1.8 (Day & Night)	MX-D15Di-Sec-DNight-D38N38-FIX-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	D15x 5MP, 2x L51-F1.8 (Day & Night)	MX-D15Di-Sec-DNight-D51N51-FIX-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	D15, 2x 5MP, 2x L76-F1.8 (Day & Night)	MX-D15Di-Sec-DNight-D76N76-FIX-F1.8	R	\$1,148.00	12.50%	\$1,012.03


CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Mobotix	D15, 2x 5MP, 2x L160-F1.8 (Day & Night)	MX-D15Di-Sec-DNight-D160N160-FIX-F1.8	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	D15, 2x 5MP, Panorama 180° (Day)	MX-D15Di-Sec-180	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	D15, 2x 5MP, Panorama 180° (Night)	MX-D15Di-Sec-Night-180	R	\$1,148.00	12.50%	\$1,012.03
1) Video Surveillance Systems	Mobotix	Q25 Complete Cam 6MP, 1.6 mm, Tag	MX-Q25-D016	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	Q25 Complete Cam 6MP, 1.6 mm, Night	MX-Q25-N016	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	Q25 5MP, Hemispheric L12 (Day)	MX-Q25M-Sec-D12	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	Q25 5MP, L25 (Day)	MX-Q25M-Sec-D25	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	Q25 5MP, Hemispheric L12 (Night)	MX-Q25M-Sec-Night-N12	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	Q25 5MP, L25 (Night)	MX-Q25M-Sec-Night-N25	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	Q25 5MP, Hemispheric L12 (Day), Black	MX-Q25M-Sec-D12-BL	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	Q25 5MP, Hemispheric L12 (Night), Black	MX-Q25M-Sec-Night-N12-BL	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	Q25 Complete Cam 6MP, 1.6 mm, Tag, Black	MX-Q25-D016-b	R	\$936.00	12.50%	\$825.14
1) Video Surveillance Systems	Mobotix	Q25 Complete Cam 6MP, 1.6 mm, Night, Black	MX-Q25-N016-b	R	\$936.00	12.50%	\$825.14
1) Video Surveillance Systems	Mobotix	M25 Complete Cam 6MP, 1.6 mm, Tag	MX-M25-D016	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	M25 Body 6MP, Day	MX-M25-BOD1	R	\$758.00	12.50%	\$668.22
1) Video Surveillance Systems	Mobotix	M25 Body 6MP, Night	MX-M25-BOD1-N	R	\$758.00	12.50%	\$668.22
1) Video Surveillance Systems	Mobotix	M25 5MP, Hemispheric L12 (Day)	MX-M25M-Sec-D12	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	M25 5MP, CSVario (Day)	MX-M25M-Sec-CSVario	R	\$848.00	12.50%	\$747.57
1) Video Surveillance Systems	Mobotix	M25 5MP Body (Day)	MX-M25M-Sec	R	\$670.00	12.50%	\$590.65
1) Video Surveillance Systems	Mobotix	M25 5MP, CSVario (Night)	MX-M25M-Sec-Night-CSVario	R	\$848.00	12.50%	\$747.57
1) Video Surveillance Systems	Mobotix	M25 5MP Body (Night)	MX-M25M-Sec-Night	R	\$670.00	12.50%	\$590.65
1) Video Surveillance Systems	Mobotix	M25 5MP, Hemispheric L12 (Night)	MX-M25M-Sec-Night-N12	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	M25 Complete Cam 6MP, 1.6 mm, Night	MX-M25-N016	R	\$876.00	12.50%	\$772.25
1) Video Surveillance Systems	Mobotix	D25 Body 6MP, Day	MX-D25-BOD1	R	\$758.00	12.50%	\$668.22
1) Video Surveillance Systems	Mobotix	D25 Body 6MP, Night	MX-D25-BOD1-N	R	\$758.00	12.50%	\$668.22
1) Video Surveillance Systems	Mobotix	D25 5MP Body (Day)	MX-D25M-Sec	R	\$670.00	12.50%	\$590.65
1) Video Surveillance Systems	Mobotix	D25 5MP Body (Night)	MX-D25M-Sec-Night	R	\$670.00	12.50%	\$590.65
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 6MP, L22-F1.8 Lens, Day	MX-V15M-Sec-D22-6MP-F1.8	R	\$2,798.00	12.50%	\$2,466.61
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 2x 6MP, 2x L22-F1.8, Day	MX-V15D-Sec-D22D22-6MP-F1.8	R	\$2,998.00	12.50%	\$2,642.92
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 2x 6MP, 2x L22-F1.8, Day & Night	MX-V15D-Sec-DNight-D22N22-6MP-F1.8	R	\$2,998.00	12.50%	\$2,642.92
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 2x 6MP, 2x L22-F1.8, Night	MX-V15D-Sec-Night-N22N22-6MP-F1.8	R	\$2,998.00	12.50%	\$2,642.92
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 6MP, L43-F1.8 Lens, Day	MX-V15M-Sec-D43-6MP-F1.8	R	\$2,798.00	12.50%	\$2,466.61
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 2x 6MP, 2x L43-F1.8, Day	MX-V15D-Sec-D43D43-6MP-F1.8	R	\$2,998.00	12.50%	\$2,642.92
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 2x 6MP, 2x L43-F1.8, Day & Night	MX-V15D-Sec-DNight-D43N43-6MP-F1.8	R	\$2,998.00	12.50%	\$2,642.92
1) Video Surveillance Systems	Mobotix	V15 Complete Cam 2x 6MP, 2x L43-F1.8, Night	MX-V15D-Sec-Night-N43N43-6MP-F1.8	R	\$2,998.00	12.50%	\$2,642.92
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 1.6 mm, Day	MX-c25-D016	R	\$498.00	12.50%	\$439.02
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 3.6 mm, Day	MX-c25-D036	R	\$498.00	12.50%	\$439.02
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 1.6 mm, Night	MX-c25-N016	R	\$498.00	12.50%	\$439.02
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 1.6 mm, Day, Audio Package	MX-c25-D016-AUD	R	\$548.00	12.50%	\$483.10
1) Video Surveillance Systems	Mobotix	c25 5MP, L12 (Day)	MX-c25-D12-PW	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	c25 5MP, L23-F1.8 (Day)	MX-c25-D23-PW-F1.8	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	c25 5MP, L12 (Night)	MX-c25-N12-PW	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	c25 5MP, L23-F1.8 (Night)	MX-c25-N23-PW-F1.8	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 3.6 mm, Night	MX-c25-N036	R	\$538.00	12.50%	\$474.28
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 3.6 mm, Day, Audio Package	MX-c25-D036-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 1.6 mm, Night, Audio Package	MX-c25-N016-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	c25 Complete Cam 6MP, 3.6 mm, Night, Audio Package	MX-c25-N036-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 1.6 mm, Day	MX-i25-D016	R	\$498.00	12.50%	\$439.02
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 3.6 mm, Day	MX-i25-D036	R	\$498.00	12.50%	\$439.02
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 1.6 mm, Day, Audio Package	MX-i25-D016-AUD	R	\$548.00	12.50%	\$483.10
1) Video Surveillance Systems	Mobotix	i25 5MP, L12 (Day)	MX-i25-D12-PW	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	i25 5MP, L23-F1.8 (Day)	MX-i25-D23-PW-F1.8	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	IP 5MP, L12 (Night)	MX-i25-N12-PW	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	i25 5MP, L23-F1.8 (Night)	MX-i25-N23-PW-F1.8	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 1.6 mm, Night	MX-i25-N016	R	\$538.00	12.50%	\$474.28
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 3.6 mm, Night	MX-i25-N036	R	\$538.00	12.50%	\$474.28
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 3.6 mm, Day, Audio Package	MX-i25-D036-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 1.6 mm, Night, Audio Package	MX-i25-N016-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	i25 Complete Cam 6MP, 3.6 mm, Night, Audio Package	MX-i25-N036-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 1.6 mm, Day	MX-p25-D016	R	\$498.00	12.50%	\$439.02
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 3.6 mm, Day	MX-p25-D036	R	\$498.00	12.50%	\$439.02
1) Video Surveillance Systems	Mobotix	p25 Body 6MP, Day	MX-p25-BOD1	R	\$420.00	12.50%	\$370.26
1) Video Surveillance Systems	Mobotix	p25 Body 6MP, Night	MX-p25-BOD1-N	R	\$420.00	12.50%	\$370.26
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 1.6 mm, Day, Audio Package	MX-p25-D016-AUD	R	\$548.00	12.50%	\$483.10
1) Video Surveillance Systems	Mobotix	p25 Body 6MP, Day, Audio Package	MX-p25-BOD1-AUD	R	\$470.00	12.50%	\$414.33
1) Video Surveillance Systems	Mobotix	p25 Body 6MP, Night, Audio Package	MX-p25-BOD1-N-AUD	R	\$470.00	12.50%	\$414.33
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 1.6 mm, Night	MX-p25-N016	R	\$538.00	12.50%	\$474.28
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 3.6 mm, Night	MX-p25-N036	R	\$538.00	12.50%	\$474.28
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 3.6 mm, Day, Audio Package	MX-p25-D036-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 1.6 mm, Night, Audio Package	MX-p25-N016-AUD	R	\$588.00	12.50%	\$518.36
1) Video Surveillance Systems	Mobotix	p25 Complete Cam 6MP, 3.6 mm, Night, Audio Package	MX-p25-N036-AUD	R	\$588.00	12.50%	\$518.36

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Mobotix	BlockFlexMount 5MP, Incl. L23-F1.8 (Night LPF)	MX-BFM-MX-N23-LPF-F1.8	R	\$268.00	12.50%	\$236.26
1) Video Surveillance Systems	Mobotix	BlockFlexMount 5MP, Incl. L25-F1.8 (Night LPF)	MX-BFM-MX-N25-LPF-F1.8	R	\$268.00	12.50%	\$236.26
1) Video Surveillance Systems	Mobotix	BlockFlexMount 5MP, Incl. L38-F1.8 (Night LPF)	MX-BFM-MX-N38-LPF-F1.8	R	\$268.00	12.50%	\$236.26
1) Video Surveillance Systems	Mobotix	BlockFlexMount 5MP, Incl. L51-F1.8 (Night LPF)	MX-BFM-MX-N51-LPF-F1.8	R	\$268.00	12.50%	\$236.26
1) Video Surveillance Systems	Mobotix	BlockFlexMount 5MP, Incl. L76-F1.8 (Night LPF)	MX-BFM-MX-N76-LPF-F1.8	R	\$268.00	12.50%	\$236.26
1) Video Surveillance Systems	Mobotix	BlockFlexMount 5MP, Incl. L160-F1.8 (Night LPF)	MX-BFM-MX-N160-LPF-F1.8	R	\$268.00	12.50%	\$236.26
1) Video Surveillance Systems	Mobotix	BlockFlexMount 5MP, Incl. L320 (Night LPF)	MX-BFM-MX-N320-LPF	R	\$268.00	12.50%	\$236.26
1) Video Surveillance Systems	Mobotix	D15 Double Lens Carrier FIX, 2x 6MP (Day & Night)	MX-D15-SM-FIX	R	\$194.00	12.50%	\$171.02
1) Video Surveillance Systems	Mobotix	D15 Double Lens Carrier PAN/180°, 2x 6MP (Day)	MX-D15-SM-PAN	R	\$194.00	12.50%	\$171.02
1) Video Surveillance Systems	Mobotix	D15 Double Lens Carrier PAN-N/180°, 2x 6MP (Night)	MX-D15-SM-PAN-N	R	\$194.00	12.50%	\$171.02
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L20-F1.8 (Day)	MX-D15-Module-D20-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L22-F1.8 (Day)	MX-D15-Module-D22-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L32-F1.8 (Day)	MX-D15-Module-D32-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L43-F1.8 (Day)	MX-D15-Module-D43-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L65-F1.8 (Day)	MX-D15-Module-D65-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L135-F1.8 (Day)	MX-D15-Module-D135-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L20-F1.8 (Night)	MX-D15-Module-N20-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L22-F1.8 (Night)	MX-D15-Module-N22-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L32-F1.8 (Night)	MX-D15-Module-N32-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L43-F1.8 (Night)	MX-D15-Module-N43-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L65-F1.8 (Night)	MX-D15-Module-N65-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L135-F1.8 (Night)	MX-D15-Module-N135-6MP-F1.8	R	\$175.00	12.50%	\$154.27
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L20-F1.8 (Night LPF)	MX-D15-Module-N20-LPF-6MP-F1.8	R	\$325.00	12.50%	\$286.51
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L22-F1.8 (Night LPF)	MX-D15-Module-N22-LPF-6MP-F1.8	R	\$325.00	12.50%	\$286.51
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L32-F1.8 (Night LPF)	MX-D15-Module-N32-LPF-6MP-F1.8	R	\$325.00	12.50%	\$286.51
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L43-F1.8 (Night LPF)	MX-D15-Module-N43-LPF-6MP-F1.8	R	\$325.00	12.50%	\$286.51
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L65-F1.8 (Night LPF)	MX-D15-Module-N65-LPF-6MP-F1.8	R	\$325.00	12.50%	\$286.51
1) Video Surveillance Systems	Mobotix	Lens Unit D15 6MP, Incl. L135-F1.8 (Night LPF)	MX-D15-Module-N135-LPF-6MP-F1.8	R	\$325.00	12.50%	\$286.51
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L23-F1.8 (Day)	MX-D15-Module-D23-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15D 5MP, Incl. L25-F1.8 (Day)	MX-D15-Module-D25-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L38-F1.8 (Day)	MX-D15-Module-D38-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L51-F1.8 (Day)	MX-D15-Module-D51-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L76-F1.8 (Day)	MX-D15-Module-D76-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L160-F1.8 (Day)	MX-D15-Module-D160-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L23-F1.8 (Night)	MX-D15-Module-N23-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L25-F1.8 (Night)	MX-D15-Module-N25-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L38-F1.8 (Night)	MX-D15-Module-N38-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L51-F1.8 (Night)	MX-D15-Module-N51-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L76-F1.8 (Night)	MX-D15-Module-N76-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L76-F1.8 (Night)	MX-D15-Module-N160-F1.8	R	\$100.00	12.50%	\$88.16
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L25-F1.8 (Night LPF)	MX-D15-Module-N23-LPF-F1.8	R	\$250.00	12.50%	\$220.39
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L25-F1.8 (Night LPF)	MX-D15-Module-N25-LPF-F1.8	R	\$250.00	12.50%	\$220.39
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L38-F1.8 (Night LPF)	MX-D15-Module-N38-LPF-F1.8	R	\$250.00	12.50%	\$220.39
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L51-F1.8 (Night LPF)	MX-D15-Module-N51-LPF-F1.8	R	\$250.00	12.50%	\$220.39
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L76-F1.8 (Night LPF)	MX-D15-Module-N76-LPF-F1.8	R	\$250.00	12.50%	\$220.39
1) Video Surveillance Systems	Mobotix	Lens Unit D15 5MP, Incl. L160-F1.8 (Night LPF)	MX-D15-Module-N160-LPF-F1.8	R	\$250.00	12.50%	\$220.39
1) Video Surveillance Systems	Mobotix	Ultra Wide Lens B036, Focal Length: 3.6 mm	MX-B036	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	Super Wide Lens B041, Focal Length: 4.1 mm	MX-B041	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	Wide Lens B061, Focal Length: 6.1 mm	MX-B061	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	Standard Lens B079, Focal Length: 7.9 mm	MX-B079	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	Tele Lens B119, Focal Length: 11.9 mm	MX-B119	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	Distant Tele Lens B237, Focal Length: 23.7 mm	MX-B237	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	Super Tele Lens B500, Focal Length: 50 mm	MX-B500	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	CSVario Lens For Cameras With CS-Mount	MX-B045-100-CS	R	\$168.00	12.50%	\$148.10
1) Video Surveillance Systems	Mobotix	Polarization Filter For Sensor Modules	MX-SM-OPT-POL	R	\$168.00	12.50%	\$148.10
1) Video Surveillance Systems	Mobotix	Replacement Lens Cover M2x, Standard	MX-M24M-OPT-LCSK	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	Replacement Lens Cover M2x, With Glass Pane	MX-M24M-OPT-LCSG	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Replacement Lens Cover M2x, Extended	MX-M24M-OPT-LCGL	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Replacement Cover Hemispheric	MX-OPT-DK-L11	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	Replacement Cover DualDome Cameras	MX-D15-OPT-DCT	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Replacement Cover DualDome Cameras, Tinted	MX-D15-OPT-DCS	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Replacement Cover "XL" DualDome Cameras	MX-D15-DCT-XL	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Replacement Cover "XL" DualDome Cameras, Tinted	MX-D15-DCS-XL	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Replacement Cover Dome Cameras	MX-D24M-OPT-DCT	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Replacement Cover Dome Cameras, Tinted	MX-D24M-OPT-DCS	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Vandalism Kit DualDome Cameras, Matt	MX-D15-Vandal-ESMA	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Vandalism Kit DualDome Cameras, Polished	MX-D15-Vandal-ESPO	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Vandalism Kit DualDome Cameras, Black	MX-D15-Vandal-PUBL	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Vandalism Kit DualDome Cameras, Gray	MX-D15-Vandal-PUGR	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Vandalism Kit DualDome Cameras, White	MX-D15-Vandal-PUWH	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Replacement Cover "Vandalism" DualDome Cameras	MX-D15-DCT-V	R	\$48.00	12.50%	\$42.32

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Mobotix	Vandalism Kit Dome Cameras, Matt	MX-D24M-Vandal-ESMA	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Vandalism Kit Dome Cameras, Polished	MX-D24M-Vandal-ESPO	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Vandalism Kit Dome Cameras, Black	MX-D24M-Vandal-PUBL	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Vandalism Kit Dome Cameras, Gray	MX-D24M-Vandal-PUGR	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Vandalism Kit Dome Cameras, White	MX-D24M-Vandal-PUWH	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Replacement Cover "Vandalism" Dome Cameras	MX-D25-DCT-V	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	Vandalism Set Q2x, Stainless Steel Matt	MX-Q24M-Vandal-ESMA	R	\$298.00	12.50%	\$262.71
1) Video Surveillance Systems	Mobotix	Vandalism Set Q2x, Stainless Steel Polished	MX-Q24M-Vandal-ESPO	R	\$298.00	12.50%	\$262.71
1) Video Surveillance Systems	Mobotix	DualMount S1x, White	MX-FLEX-OPT-DM-PW	R	\$58.00	12.50%	\$51.13
1) Video Surveillance Systems	Mobotix	SurroundMount S1x, White	MX-FLEX-OPT-SM-PW	R	\$58.00	12.50%	\$51.13
1) Video Surveillance Systems	Mobotix	PTMount S1x, White	MX-PTMount-OPT-PW	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	DualMount S1x, Black	MX-FLEX-OPT-DM-BL	R	\$58.00	12.50%	\$51.13
1) Video Surveillance Systems	Mobotix	SurroundMount S1x, Black	MX-FLEX-OPT-SM-BL	R	\$58.00	12.50%	\$51.13
1) Video Surveillance Systems	Mobotix	PTMount S1x, Black	MX-PTMount-OPT-BL	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	HaloMount S1x, White	MX-HALO-EXT-PW	R	\$52.00	12.50%	\$45.84
1) Video Surveillance Systems	Mobotix	HaloMount S1x, Black	MX-HALO-EXT-BL	R	\$52.00	12.50%	\$45.84
1) Video Surveillance Systems	Mobotix	HaloMount S1x, Matt Chrome	MX-HALO-EXT-CM	R	\$52.00	12.50%	\$45.84
1) Video Surveillance Systems	Mobotix	HaloMount S1x, Chrome	MX-HALO-EXT-CO	R	\$52.00	12.50%	\$45.84
1) Video Surveillance Systems	Mobotix	HaloMount S1x, Brushed Nickel	MX-HALO-EXT-NG	R	\$52.00	12.50%	\$45.84
1) Video Surveillance Systems	Mobotix	SpeakerMount S1x, White	MX-HALO-SP-EXT-PW	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	SpeakerMount S1x, Matt Chrome	MX-HALO-SP-EXT-CM	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Extension Set Sensor Module, 40 mm And 15°	MX-S14-OPT-MK-CW	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	Extension Sensor Module, 40 mm	MX-S14-OPT-MK-FX	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	AudioMount S1xM, Self-Adhesive	MX-FLEX-OPT-AM-BL	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	MxTubeMount Ceiling Suspension System	MX-MT-TUBE	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	MxTube, 1 m	MX-MT-TUBE100	R	\$50.00	12.50%	\$44.08
1) Video Surveillance Systems	Mobotix	MxTube, 2 m	MX-MT-TUBE200	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	Cavity Wall Installation Set i25	MX-OPT-UP1	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	On-Wall Mounting Set i25, 25 mm	MX-OPT-AP2	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	On-Wall Mounting Set c25/p25	MX-MT-OW-1	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	Corner Mounting Set c25	MX-MT-CM-1	R	\$58.00	12.50%	\$51.13
1) Video Surveillance Systems	Mobotix	Vandalism Kit For v25	MX-MT-v25-V	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	On-Wall Set Q2x/D2x/ExtIO	MX-OPT-AP	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	10° On-Wall Set Q2x/D2x/ExtIO	MX-OPT-AP-10DEG	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Wall/Pole Mount Set DualDome Cameras (For IP65)	MX-D15-OPT-WHMH-Set	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Wall/Pole Mount Set Q2x/D2x/ExtIO	MX-OPT-WHMH-Set	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Wall Mount Set DualDome Cameras (For IP65)	MX-WH-Dome	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Wall Mount Q2x/D2x/ExtIO	MX-OPT-WH	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	SecureFlex Wall & Ceiling Mount M12/M10/M1	MX-WH-SecureFlex	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	Corner & Pole Mount Set DualDome Cameras	MX-MH-Dome-ESWS	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Pole Mount For M1x/M2x	MX-MH-SecureFlex-ESWS	R	\$128.00	12.50%	\$112.84
1) Video Surveillance Systems	Mobotix	Pole Mount, Accessory For MX-OPT-WH	MX-OPT-MH	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	In-Ceiling Set Q2x, Black	MX-OPT-IC-BL	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	In-Ceiling Set Q2x/D2x/ExtIO, Stainless Steel Matt	MX-OPT-IC-ESMA	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	In-Ceiling Set Q2x/D2x/ExtIO, Stainless Steel Polished	MX-OPT-IC-ESPO	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	In-Ceiling Set For Q2x/D2x/ExtIO, White	MX-OPT-IC	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	table-/wall-mount for demo purposes	MX-OPT-TW-Demo-1	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Sensor Module Cable For M15, 0.15 m	MX-FLEX-OPT-CBL-015	R	\$14.00	12.50%	\$12.34
1) Video Surveillance Systems	Mobotix	Sensor Cable For S1x, 0.5 m	MX-FLEX-OPT-CBL-05	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Sensor Cable For S1x, 1 m	MX-FLEX-OPT-CBL-1	R	\$42.00	12.50%	\$37.03
1) Video Surveillance Systems	Mobotix	Sensor Cable For S1x, 2 m	MX-FLEX-OPT-CBL-2	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	Sensor Cable For S15 (6MP/Thermal), 3 m	MX-FLEX-OPT-CBL-3	R	\$54.00	12.50%	\$47.60
1) Video Surveillance Systems	Mobotix	USB Device Cable For M/Q/T25, 0.5 m	MX-CBL-MU-EN-AB-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	USB Device Cable For M/Q/T25, 2 m	MX-CBL-MU-EN-AB-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	USB Device Cable For M/Q/T25, 5 m	MX-CBL-MU-EN-AB-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	ExtIO Cable For M/Q/T25, 0.5 m	MX-CBL-MU-EN-EN-PG-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	ExtIO Cable For M/Q/T25, 2 m	MX-CBL-MU-EN-EN-PG-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	ExtIO Cable for M/Q/T25, 5 m	MX-CBL-MU-EN-EN-PG-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	USB Device Cable For D25, 0.5 m	MX-CBL-MU-EN-PG-AB-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	USB Device Cable For D25, 2 m	MX-CBL-MU-EN-PG-AB-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	USB Device Cable For D25, 5 m	MX-CBL-MU-EN-PG-AB-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	ExtIO Cable For D25, 0.5 m	MX-CBL-MU-EN-PG-EN-PG-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	ExtIO Cable For D25, 2 m	MX-CBL-MU-EN-PG-EN-PG-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	ExtIO Cable For D25, 5 m	MX-CBL-MU-EN-PG-EN-PG-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For D25, 0.5 m	MX-CBL-MU-EN-PG-STR-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For D25, 2 m	MX-CBL-MU-EN-PG-STR-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For D25, 5 m	MX-CBL-MU-EN-PG-STR-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For M/Q/T25, 0.5 m	MX-CBL-MU-EN-STR-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For M/Q/T25, 2 m	MX-CBL-MU-EN-STR-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For M/Q/T25, 5 m	MX-CBL-MU-EN-STR-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For D/S/V15, 0.5 m	MX-CBL-MU-STR-05	R	\$22.00	12.50%	\$19.39

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For D/S/V15, 2 m	MX-CBL-MU-STR-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	232-IO-Box Cable For D/S/V15, 5 m	MX-CBL-MU-STR-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	USB Device Cable For D/S/V15, 0.5 m	MX-CBL-MU-STR-AB-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	USB Device Cable For D/S/V15, 2 m	MX-CBL-MU-STR-AB-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	USB Device Cable For D/S/V15, 5 m	MX-CBL-MU-STR-AB-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	ExtIO Cable For D/S/V15, 0.5 m	MX-CBL-MU-STR-EN-PG-05	R	\$22.00	12.50%	\$19.39
1) Video Surveillance Systems	Mobotix	ExtIO Cable For D/S/V15, 2 m	MX-CBL-MU-STR-EN-PG-2	R	\$25.00	12.50%	\$22.04
1) Video Surveillance Systems	Mobotix	ExtIO Cable For D/S/V15, 5 m	MX-CBL-MU-STR-EN-PG-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	Ethernet Patch Cable, 1 m	MX-OPT-CBL-LAN-1	R	\$12.00	12.50%	\$10.58
1) Video Surveillance Systems	Mobotix	Ethernet Patch Cable, 10 m	MX-OPT-CBL-LAN-10	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	Ethernet Patch Cable, 2 m	MX-OPT-CBL-LAN-2	R	\$18.00	12.50%	\$15.87
1) Video Surveillance Systems	Mobotix	Ethernet Patch Cable, 5 m	MX-OPT-CBL-LAN-5	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	IO Connection Cable For M15, 0.15 m	MX-FLEX-IO-CBL-015	R	\$8.00	12.50%	\$7.05
1) Video Surveillance Systems	Mobotix	NPA Battery Cable, 2 m	MX-CBL-NPA-BAT-2	R	\$39.00	12.50%	\$34.38
1) Video Surveillance Systems	Mobotix	Sealing Ring For Hemispheric Sensor Modules, Black	MX-OPT-Ring-L10-L12-BL	R	\$4.00	12.50%	\$3.53
1) Video Surveillance Systems	Mobotix	Sealing Ring For Hemispheric Sensor Modules, White	MX-OPT-Ring-L10-L12-PW	R	\$4.00	12.50%	\$3.53
1) Video Surveillance Systems	Mobotix	Security Screw Set With Allen Bit For M15/M25	MX-OPT-SEC-SCREWS-SET	R	\$18.00	12.50%	\$15.87
1) Video Surveillance Systems	Mobotix	Blind Module M15	MX-SM-Blind-PW	R	\$6.00	12.50%	\$5.29
1) Video Surveillance Systems	Mobotix	MX-BPA-BOX	MX-OPT-BPA1-EXT	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	MX-GPS-Box	MX-OPT-GPS1-EXT	R	\$278.00	12.50%	\$245.07
1) Video Surveillance Systems	Mobotix	MX-Input-Box	MX-OPT-Input1-EXT	R	\$198.00	12.50%	\$174.55
1) Video Surveillance Systems	Mobotix	MX-NPA-Box	MX-OPT-NPA1-EXT	R	\$198.00	12.50%	\$174.55
1) Video Surveillance Systems	Mobotix	MX-Output-Box	MX-OPT-Output1-EXT	R	\$198.00	12.50%	\$174.55
1) Video Surveillance Systems	Mobotix	MX-232-IO-Box	MX-OPT-RS1-EXT	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Network Connector with Surge Protection, LSA Version	MX-Overvoltage-Protection-Box-LSA	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	Network Connector with Surge Protection, RJ45 Version	MX-Overvoltage-Protection-Box-RJ45	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	Mx2wire+ Set, Ethernet And PoE Via Two-Wire-Cable	MX-2WirePlus-Set-PW	R	\$448.00	12.50%	\$394.94
1) Video Surveillance Systems	Mobotix	Extension Module For i25, c25, p25 and v25	MX-OPT-IO3-INT	R	\$98.00	12.50%	\$86.39
1) Video Surveillance Systems	Mobotix	ExtIO Extension Module For All MOBOTIX Cameras	MX-ExtIO	R	\$298.00	12.50%	\$262.71
1) Video Surveillance Systems	Mobotix	PoE Power Adapter Set, INT	MX-NPA-PoE-INT-Set	R	\$138.00	12.50%	\$121.66
1) Video Surveillance Systems	Mobotix	PoE Power Adapter	MX-NPA-PoE-RJ	R	\$98.00	12.50%	\$86.39
1) Video Surveillance Systems	Mobotix	Universal Power Supply With 4 Power Plugs	MX-SNT-INT-PoE	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	MxDisplay+, White	MX-DISPLAY3	R	\$848.00	12.50%	\$747.57
1) Video Surveillance Systems	Mobotix	MxDisplay+, Black	MX-DISPLAY3-b	R	\$848.00	12.50%	\$747.57
1) Video Surveillance Systems	Mobotix	T25 6MP Set 1, Ethernet, Keypad, White	MX-T25-SET1	R	\$1,588.00	12.50%	\$1,399.92
1) Video Surveillance Systems	Mobotix	T25 6MP Set 2, Two-Wire, Keypad, DoorMaster, White	MX-T25-SET2	R	\$2,188.00	12.50%	\$1,928.86
1) Video Surveillance Systems	Mobotix	T25 6MP Set 3, Ethernet, Keypad, DoorMaster, White	MX-T25-SET3	R	\$1,838.00	12.50%	\$1,620.31
1) Video Surveillance Systems	Mobotix	CamCore T25, 6MP, 1.6 mm, Day, White	MX-T25-D016	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	CamCore T25, 6MP, 1.6 mm, Day, Silver	MX-T25-D016-s	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	CamCore T25, 6MP, 1.6 mm, Day, Black	MX-T25-D016-b	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	CamCore T25, 6MP, 1.6 mm, Night, White	MX-T25-N016	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	CamCore T25, 6MP, 1.6 mm, Night, Silver	MX-T25-N016-s	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	CamCore T25, 6MP, 1.6 mm, Night, Black	MX-T25-N016-b	R	\$836.00	12.50%	\$736.99
1) Video Surveillance Systems	Mobotix	CamCore T25, 5MP, Hemispheric L12 (Day), White	MX-T25M-Sec-D12-PW	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	CamCore T25, 5MP, Hemispheric L12 (Day), Silver	MX-T25M-Sec-D12-SV	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	CamCore T25, 5MP, Hemispheric L12 (Day), Black	MX-T25M-Sec-D12-BL	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	CamCore T25, 5MP, Hemispheric L12 (Night), Pure White	MX-T25M-Sec-Night-N12-PW	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	CamCore T25, 5MP, Hemispheric L12 (Night), Silver	MX-T25M-Sec-Night-N12-SV	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	CamCore T25, 5MP, Hemispheric L12 (Night), Black	MX-T25M-Sec-Night-N12-BL	R	\$748.00	12.50%	\$659.41
1) Video Surveillance Systems	Mobotix	BellRFID Bell Button Set F1	MX-Bell1-Button-F1	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	BellRFID Bell Button Set F2	MX-Bell1-Button-F2	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	BellRFID Bell Button Set F3	MX-Bell1-Button-F3	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	BellRFID Bell Button Set F4	MX-Bell1-Button-F4	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	BellRFID Bell Button Set 05	MX-Bell1-Button-05	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	BellRFID Bell Button Set XL1	MX-Bell1-Button-XL1	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	BellRFID Base Module, White	MX-Bell1-Core-EXT-PW	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	BellRFID Base Module, Silver	MX-Bell1-Core-EXT-SV	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	BellRFID Base Module, Black	MX-Bell1-Core-EXT-BL	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	Keypad With RFID Technology, White	MX-Keypad1-EXT-PW	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	Keypad With RFID Technology, Silver	MX-Keypad1-EXT-SV	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	Keypad With RFID Technology, Black	MX-Keypad1-EXT-BL	R	\$398.00	12.50%	\$350.86
1) Video Surveillance Systems	Mobotix	Info Module With LEDs, White	MX-Info1-EXT-PW	R	\$138.00	12.50%	\$121.66
1) Video Surveillance Systems	Mobotix	Info Module With LEDs, Silver	MX-Info1-EXT-SV	R	\$138.00	12.50%	\$121.66
1) Video Surveillance Systems	Mobotix	Info Module With LEDs, Black	MX-Info1-EXT-BL	R	\$138.00	12.50%	\$121.66
1) Video Surveillance Systems	Mobotix	Info Module Mx2wire+ With LEDs, White	MX-2wirePlus-Info1-EXT-PW	R	\$648.00	12.50%	\$571.25
1) Video Surveillance Systems	Mobotix	Info Module Mx2wire+ With LEDs, Silver	MX-2wirePlus-Info1-EXT-SV	R	\$648.00	12.50%	\$571.25
1) Video Surveillance Systems	Mobotix	Info Module Mx2wire+ With LEDs, Black	MX-2wirePlus-Info1-EXT-BL	R	\$648.00	12.50%	\$571.25
1) Video Surveillance Systems	Mobotix	DoorMaster For On-Wall Mounting	MX-Door2-INT-ON-PW	R	\$348.00	12.50%	\$306.78
1) Video Surveillance Systems	Mobotix	DoorMaster For In-Wall Mounting	MX-Door2-INT-PW	R	\$348.00	12.50%	\$306.78
1) Video Surveillance Systems	Mobotix	Single Frame, White	MX-OPT-Frame-1-EXT-PW	R	\$88.00	12.50%	\$77.58
1) Video Surveillance Systems	Mobotix	Single Frame, Silver	MX-OPT-Frame-1-EXT-SV	R	\$88.00	12.50%	\$77.58

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Mobotix	Single Frame, Black	MX-OPT-Frame-1-EXT-BL	R	\$88.00	12.50%	\$77.58
1) Video Surveillance Systems	Mobotix	Single On-Wall-Housing, White	MX-OPT-Box-1-EXT-ON-PW	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	Single On-Wall-Housing, Silver	MX-OPT-Box-1-EXT-ON-SV	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	Single On-Wall-Housing, Black	MX-OPT-Box-1-EXT-ON-BL	R	\$68.00	12.50%	\$59.95
1) Video Surveillance Systems	Mobotix	Single In-Wall-Housing	MX-OPT-Box-1-EXT-IN	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	Double Frame, White	MX-OPT-Frame-2-EXT-PW	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	Double Frame, Silver	MX-OPT-Frame-2-EXT-SV	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	Double Frame, Black	MX-OPT-Frame-2-EXT-BL	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	Double On-Wall-Housing, White	MX-OPT-Box-2-EXT-ON-PW	R	\$88.00	12.50%	\$77.58
1) Video Surveillance Systems	Mobotix	Double On-Wall-Housing, Silver	MX-OPT-Box-2-EXT-ON-SV	R	\$88.00	12.50%	\$77.58
1) Video Surveillance Systems	Mobotix	Double On-Wall-Housing, Black	MX-OPT-Box-2-EXT-ON-BL	R	\$88.00	12.50%	\$77.58
1) Video Surveillance Systems	Mobotix	Double In-Wall-Housing	MX-OPT-Box-2-EXT-IN	R	\$38.00	12.50%	\$33.50
1) Video Surveillance Systems	Mobotix	Triple Frame, White	MX-OPT-Frame-3-EXT-PW	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Triple Frame, Silver	MX-OPT-Frame-3-EXT-SV	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Triple Frame, Black	MX-OPT-Frame-3-EXT-BL	R	\$148.00	12.50%	\$130.47
1) Video Surveillance Systems	Mobotix	Triple On-Wall-Housing, White	MX-OPT-Box-3-EXT-ON-PW	R	\$98.00	12.50%	\$86.39
1) Video Surveillance Systems	Mobotix	Triple On-Wall-Housing, Silver	MX-OPT-Box-3-EXT-ON-SV	R	\$98.00	12.50%	\$86.39
1) Video Surveillance Systems	Mobotix	Triple On-Wall-Housing, Black	MX-OPT-Box-3-EXT-ON-BL	R	\$98.00	12.50%	\$86.39
1) Video Surveillance Systems	Mobotix	Triple In-Wall-Housing	MX-OPT-Box-3-EXT-IN	R	\$48.00	12.50%	\$42.32
1) Video Surveillance Systems	Mobotix	Quad Frame, White	MX-OPT-Frame-4-EXT-PW	R	\$168.00	12.50%	\$148.10
1) Video Surveillance Systems	Mobotix	Quad Frame, Silver	MX-OPT-Frame-4-EXT-SV	R	\$168.00	12.50%	\$148.10
1) Video Surveillance Systems	Mobotix	Quad Frame, Black	MX-OPT-Frame-4-EXT-BL	R	\$168.00	12.50%	\$148.10
1) Video Surveillance Systems	Mobotix	Quad On-Wall-Housing, White	MX-OPT-Box-4-EXT-ON-PW	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	Quad On-Wall-Housing, Silver	MX-OPT-Box-4-EXT-ON-SV	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	Quad On-Wall-Housing, Black	MX-OPT-Box-4-EXT-ON-BL	R	\$118.00	12.50%	\$104.02
1) Video Surveillance Systems	Mobotix	Quad In-Wall-Housing	MX-OPT-Box-4-EXT-IN	R	\$58.00	12.50%	\$51.13
1) Video Surveillance Systems	Mobotix	FlatMount Frame, white	MX-OPT-FlatMount-EXT-PW	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	FlatMount Frame, black	MX-OPT-FlatMount-EXT-BL	R	\$78.00	12.50%	\$68.76
1) Video Surveillance Systems	Mobotix	FlatMount Frame In-Wall Housing	MX-OPT-FlatMount-Box-EXT-IN	R	\$28.00	12.50%	\$24.68
1) Video Surveillance Systems	Mobotix	Admin RFID Transponder Card (Red)	MX-AdminCard1	R	\$18.00	12.50%	\$15.87
1) Video Surveillance Systems	Mobotix	User RFID Transponder Card (Blue)	MX-UserCard1	R	\$18.00	12.50%	\$15.87
1) Video Surveillance Systems	Mobotix	Extended Terminal Board (IO Module)	MX-OPT-IO1	R	\$248.00	12.50%	\$218.63
1) Video Surveillance Systems	Mobotix	Ethernet Terminal Board	MX-OPT-IO2	R	\$48.00	12.50%	\$42.32
		DrayTek's solutions ranging from enterprise-level firewalls, mission-critical VPN/VoIP facilities for SoHo, various xDSL/broadband CPE, to prospective telecommunication products and TR-069 central management solutions (e.g. VigorACS SI) can meet the market trend and go above and beyond customers' expectations.					
4) Security Communication Systems	Draytek	DrayTek : DRAY- 4FXS module	DrayTek : DRAY- 4FXS module	R	\$162.30	10.00%	\$147.17
4) Security Communication Systems	Draytek	DrayTek : DRAY-10dbi Antenna	DrayTek : DRAY-10dbi Antenna	R	\$50.00	10.00%	\$45.34
4) Security Communication Systems	Draytek	DrayTek : DRAY-10dbi Dual Band Antenna	DrayTek : DRAY-10dbi Dual Band Ant	R	\$35.00	10.00%	\$31.74
4) Security Communication Systems	Draytek	DrayTek : DRAY-4FXO module	DrayTek : DRAY-4FXO module	R	\$182.00	10.00%	\$165.03
4) Security Communication Systems	Draytek	DrayTek : DRAY-7dbi Antenna	DrayTek : DRAY-7dbi Antenna	R	\$45.00	10.00%	\$40.80
4) Security Communication Systems	Draytek	DrayTek : DRAY-7dbi Dual Band Antenna (white)	DrayTek : DRAY-7dbi Dual Band Ante	R	\$30.00	10.00%	\$27.20
4) Security Communication Systems	Draytek	DrayTek : DRAY-DSL Filter-Splitter - 5pack	DrayTek : DRAY-DSL Filter-Splitter - 5	R	\$36.25	10.00%	\$32.87
4) Security Communication Systems	Draytek	DrayTek : DRAY-N65	DrayTek : DRAY-N65	R	\$68.00	10.00%	\$61.66
4) Security Communication Systems	Draytek	DrayTek : DRAY-Rackmount Kit	DRAY-Rackmount Kit	R	\$60.00	10.00%	\$54.41
4) Security Communication Systems	Draytek	DrayTek : Dray-USB-Thermometer	Dray-USB-Thermometer	R	\$40.00	10.00%	\$36.27
4) Security Communication Systems	Draytek	DrayTek : Dray-Vigor-122	Dray-Vigor-122	R	\$80.00	10.00%	\$72.54
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-130	DRAY-Vigor-130	R	\$130.00	10.00%	\$117.88
4) Security Communication Systems	Draytek	DrayTek :DRAY-Vigor-NIC132	DRAY-Vigor-NIC132	R	\$120.00	10.00%	\$108.81
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-NIC132F	DRAY-Vigor-NIC132F	R	\$120.00	10.00%	\$108.81
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2132ac	DRAY-Vigor-2132ac	R	\$332.50	10.00%	\$301.49
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2132FVn	DRAY-Vigor-2132FVn	R	\$300.00	10.00%	\$272.03
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2760n	DRAY-Vigor-2760n	R	\$180.00	10.00%	\$163.22
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2860	DRAY-Vigor-2860	R	\$280.00	10.00%	\$253.89
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2860ac	DRAY-Vigor-2860ac	R	\$380.00	10.00%	\$344.57
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2860n	DRAY-Vigor-2860n	R	\$300.00	10.00%	\$272.03
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2912	DRAY-Vigor-2912	R	\$120.00	10.00%	\$108.81
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2912n	DRAY-Vigor-2912n	R	\$160.00	10.00%	\$145.08
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2925	DRAY-Vigor-2925	R	\$250.00	10.00%	\$226.69

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2925ac	DRAY-Vigor-2925ac	R	\$380.00	10.00%	\$344.57
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2925n	DRAY-Vigor-2925n	R	\$300.00	10.00%	\$272.03
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2925Vac	DRAY-Vigor-2925Vac	R	\$380.00	10.00%	\$344.57
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2952	DRAY-Vigor-2952	R	\$470.00	10.00%	\$426.17
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2952n	DRAY-Vigor-2952n	R	\$530.00	10.00%	\$480.58
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-3220n	DRAY-Vigor-3220n	R	\$560.00	10.00%	\$507.78
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-2960	DRAY-Vigor-2960	R	\$550.00	10.00%	\$498.71
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-3900	DRAY-Vigor-3900	R	\$900.00	10.00%	\$816.08
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-AP902	DRAY-Vigor-AP902	R	\$180.00	10.00%	\$163.22
4) Security Communication Systems	Draytek	DrayTek : DRAY-Vigor-AP910C	DRAY-Vigor-AP910C	R	\$250.00	10.00%	\$226.69
4) Security Communication Systems	Draytek	DrayTek : DRAY-VigorSwitch G1241	DRAY-VigorSwitch G1241	R	\$220.00	10.00%	\$199.49
4) Security Communication Systems	Draytek	DrayTek : DRAY-VigorSwitch P1090	DRAY-VigorSwitch P1090	R	\$220.00	10.00%	\$199.49
4) Security Communication Systems	Draytek	DrayTek : DRAY-VigorSwitch-G2260	DRAY-VigorSwitch-G2260	R	\$565.00	10.00%	\$512.31
4) Security Communication Systems	Draytek	DrayTek : DRAY-VigorSwitch-P2261	DRAY-VigorSwitch-P2261	R	\$700.00	10.00%	\$634.73
4) Security Communication Systems	Draytek	DrayTek : DRAY-WCF-A	DRAY-WCF-A	R	\$63.00	10.00%	\$57.13
4) Security Communication Systems	Draytek	DrayTek : DRAY-WCF-B	DRAY-WCF-B	R	\$27.30	10.00%	\$24.75
4) Security Communication Systems	Draytek	DrayTek : DRAY-WCF-S	DRAY-WCF-S	R	\$114.55	10.00%	\$103.87
4) Security Communication Systems	Draytek	DrayTek : DRAY-ACS SI (25)	DRAY-ACS SI (25)	R	\$440.00	10.00%	\$398.97
4) Security Communication Systems	Draytek	DrayTek : DRAY-ACS SI (50)	DRAY-ACS SI (50)	R	\$660.00	10.00%	\$598.46
4) Security Communication Systems	Draytek	DrayTek : DRAY-ACS SI (100)	DRAY-ACS SI (100)	R	\$1,155.00	10.00%	\$1,047.30
4) Security Communication Systems	Draytek	DrayTek : DRAY-ACS SI (500)	DRAY-ACS SI (500)	R	\$4,125.00	10.00%	\$3,740.34
4) Security Communication Systems	Draytek	DrayTek : DRAY-ACS SI (1000)	DRAY-ACS SI (1000)	R	\$6,204.00	10.00%	\$5,625.48
4) Security Communication Systems	Draytek	Post SalesTech-Support : TSP-Draytek-LargeRouter	Post SalesTech-Support TSP--LargeRouter	R	\$795.00	10.00%	\$720.87
4) Security Communication Systems	Draytek	Post SalesTech-Support : TSP-Draytek-VigorRouter	Post SalesTech-Support TSP--VigorRouter	R	\$495.00	10.00%	\$448.84
		Planet Technology Corporation is a leading global provider of IP-based networking products and solutions for small-to-medium-sized businesses, enterprises, and SOHO markets servicing the security and surveillance markets. Supporting the market with PoE switches in Layer1-2-3 & 4 Planet is a leader in secure network hardware solutions.					
		Layer 3 IPv4/IPv6 Static Routing / RIP / OSPF v2/v3 / DVMRP / PIM-DM / PIM-SM / VRRP / IP Stacking / Redundant PWR					
1) Video Surveillance Systems	Planet	XGS3-S16C8S4X	XGS3-S16C8S4X	R	\$4,796.00	11.50%	\$4,276.29
1) Video Surveillance Systems	Planet	XGS3-S48G	XGS3-S48G	R	\$4,576.00	11.50%	\$4,080.13
1) Video Surveillance Systems	Planet	XGS3-PWR-AC	XGS3-PWR-AC	R	\$1,116.00	11.50%	\$995.07
1) Video Surveillance Systems	Planet	XGS3-24042	XGS3-24042	R	\$1,696.00	11.50%	\$1,512.22
1) Video Surveillance Systems	Planet	XGS3-24242	XGS3-24242	R	\$2,660.00	11.50%	\$2,371.76
1) Video Surveillance Systems	Planet	CB-DAQSFP-0.5M	CB-DAQSFP-0.5M	R	\$156.00	11.50%	\$139.10
1) Video Surveillance Systems	Planet	CB-DAQSFP-2M	CB-DAQSFP-2M	R	\$196.00	11.50%	\$174.76
1) Video Surveillance Systems	Planet	XGS3-PWR150-AC	XGS3-PWR150-AC	R	\$356.00	11.50%	\$317.42
1) Video Surveillance Systems	Planet	XGS3-PWR150-48	XGS3-PWR150-48	R	\$356.00	11.50%	\$317.42
		Layer 3 IPv4/IPv6 Static Routing / RIP / OSPF v1/v2 / IP Stacking, 802.1Q VLAN / Q-in-Q / MSTP / IGMP Snooping / MLD Snooping / ACL / RADIUS / TACACS+				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-6340-2+D1223:D15514T4S	: PLAN-SGS-6340-2+D1223:D15514T4S	R	\$772.00	11.50%	\$700.01
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-6340-24P4S	: PLAN-SGS-6340-24P4S	R	\$1,095.00	11.50%	\$992.89
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-6340-20S4C4X	: PLAN-SGS-6340-20S4C4X	R	\$1,345.00	11.50%	\$1,219.58
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-6340-48T4S	: PLAN-SGS-6340-48T4S	R	\$1,095.00	11.50%	\$992.89
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-6340-16XR	: PLAN-SGS-6340-16XR	R	\$1,795.00	11.50%	\$1,627.62
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-6341-24T4X	: PLAN-SGS-6341-24T4X	R	\$613.80	11.50%	\$556.56
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-6341-24P4X	: PLAN-SGS-6341-24P4X	R	\$1,031.80	11.50%	\$935.58
		IPv4/IPv6 L3 Static Routing / 802.1Q VLAN / Q-in-Q / MSTP / IGMP Snooping / MLD Snooping / ACL / RADIUS / TACACS+				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-XGSW-28040	: PLAN-XGSW-28040	R	\$772.00	11.50%	\$700.01
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSD-10020	: PLAN-WGSD-10020	R	\$196.00	11.50%	\$177.72
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSW-24040	: PLAN-WGSW-24040	R	\$310.00	11.50%	\$281.09
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSW-24040R	: PLAN-WGSW-24040R	R	\$376.00	11.50%	\$340.94
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-5220-48T4X	: PLAN-GS-5220-48T4X	R	\$1,236.00	11.50%	\$1,120.74
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-5220-44S4C	: PLAN-GS-5220-44S4C	R	\$1,116.00	11.50%	\$1,011.93
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-5220-46S2C4X	: PLAN-GS-5220-46S2C4X	R	\$1,620.00	11.50%	\$1,468.94
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-5220-16S8C	: PLAN-GS-5220-16S8C	R	\$616.00	11.50%	\$558.56


CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-5220-16S8CR	: PLAN-GS-5220-16S8CR	R	\$658.00	11.50%	\$596.64
1) Video Surveillance Systems	Planet	Planet : : PLAN-CB-DASFP-0.5M	: PLAN-CB-DASFP-0.5M	R	\$46.00	11.50%	\$41.71
1) Video Surveillance Systems	Planet	Planet : : PLAN-CB-DASFP-2M	: PLAN-CB-DASFP-2M	R	\$60.00	11.50%	\$54.41
		*Metro Layer 2+/4 10/100/1000Mbps & 10G Intelligent Manageable Switch				11.50%	
		IPv4/IPv6 L3 Static Routing / ERPS Ring / AC/DC Daul PWR / DI/DO / Front Access / SFP DDM				11.50%	
		802.1Q VLAN / Q-in-Q / MSTP / IGMP Snooping / MLD Snooping / ACL / RADIUS / TACACS+ / SSH / SSL / SNMPv3				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGSD-10080F	: PLAN-MGSD-10080F	R	\$376.00	11.50%	\$340.94
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGSW-24160F	: PLAN-MGSW-24160F	R	\$612.00	11.50%	\$554.93
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGSW-28240F	: PLAN-MGSW-28240F	R	\$1,016.00	11.50%	\$921.26
		Hardware Stacking / IPv6 / 802.1Q VLAN / Q-in-Q / MSTP / IGMP Snooping / ACL / RADIUS / TACACS+ / SSH / SSL / SNMPv3 / POE				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-5220-24T2X	: PLAN-SGS-5220-24T2X	R	\$892.00	11.50%	\$808.82
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-5220-24P2X	: PLAN-SGS-5220-24P2X	R	\$1,137.35	11.50%	\$1,031.29
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGS-5220-24S2XR	: PLAN-SGS-5220-24S2XR	R	\$1,249.60	11.50%	\$1,133.07
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGSW-24040P4	: PLAN-SGSW-24040P4	R	\$816.00	11.50%	\$739.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-SGSW-24040HP	: PLAN-SGSW-24040HP	R	\$836.00	11.50%	\$758.04
		* Layer 2/4 10/100/1000Mbps Web/SNMP Manageable Switch				11.50%	
		IPv6 / 802.1Q VLAN / Q-in-Q / MSTP / IGMP Snooping / ACL / RADIUS / TACACS+ / SSH / SSL / SNMPv3				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSW-28040	: PLAN-WGSW-28040	R	\$296.00	11.50%	\$268.40
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-2840	: PLAN-FGSW-2840	R	\$152.00	11.50%	\$137.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-4840S	: PLAN-FGSW-4840S	R	\$238.00	11.50%	\$215.81
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-1020S	: PLAN-GSD-1020S	R	\$130.00	11.50%	\$117.88
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-1002M	: PLAN-GSD-1002M	R	\$118.00	11.50%	\$107.00
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-16T2S	: PLAN-GS-4210-16T2S	R	\$164.00	11.50%	\$148.71
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-24T2S	: PLAN-GS-4210-24T2S	R	\$194.00	11.50%	\$175.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-48T4S	: PLAN-GS-4210-48T4S	R	\$625.80	11.50%	\$567.44
		19" Rack Mountable Web/Smart Gigabit Ethernet Switch with 10G Uplink				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-2240-24T4X	: PLAN-GS-2240-24T4X	R	\$431.20	11.50%	\$390.99
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-2240-48T4X	: PLAN-GS-2240-48T4X	R	\$849.20	11.50%	\$770.01
		19" Rack Mountable Unmanaged Ethernet Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-FNSW-1601	: PLAN-FNSW-1601	R	\$52.00	11.50%	\$47.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-FNSW-2401	: PLAN-FNSW-2401	R	\$61.60	11.50%	\$55.86
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-2620	: PLAN-FGSW-2620	R	\$98.00	11.50%	\$88.86
1) Video Surveillance Systems	Planet	Planet : : PLAN-FNSW-4800	: PLAN-FNSW-4800	R	\$144.00	11.50%	\$130.57
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-1601	: PLAN-GSW-1601	R	\$100.00	11.50%	\$90.68
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-2401	: PLAN-GSW-2401	R	\$132.00	11.50%	\$119.69
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-4800	: PLAN-GSW-4800	R	\$378.00	11.50%	\$342.75
		SOHO / Desktop Ethernet Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-SW-504	: PLAN-SW-504	R	\$13.20	11.50%	\$11.97
1) Video Surveillance Systems	Planet	Planet : : PLAN-SW-804	: PLAN-SW-804	R	\$15.00	11.50%	\$13.60
1) Video Surveillance Systems	Planet	Planet : : PLAN-FSD-503	: PLAN-FSD-503	R	\$18.00	11.50%	\$16.32
1) Video Surveillance Systems	Planet	Planet : : PLAN-FSD-803	: PLAN-FSD-803	R	\$22.40	11.50%	\$20.31
1) Video Surveillance Systems	Planet	Planet : : PLAN-FSD-1606	: PLAN-FSD-1606	R	\$29.20	11.50%	\$26.48
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-503	: PLAN-GSD-503	R	\$31.60	11.50%	\$28.65
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-803	: PLAN-GSD-803	R	\$41.60	11.50%	\$37.72
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-1603	: PLAN-GSD-1603	R	\$79.20	11.50%	\$71.81
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-803PD	: PLAN-GSD-803PD	R	\$53.60	11.50%	\$48.60
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-504	: PLAN-GSD-504	R	\$27.80	11.50%	\$25.21
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-804	: PLAN-GSD-804	R	\$37.60	11.50%	\$34.09
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-805	: PLAN-GSD-805	R	\$56.00	11.50%	\$50.78
		Rack Mount Kits				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-RKE-10A	: PLAN-RKE-10A	R	\$6.00	11.50%	\$5.44
1) Video Surveillance Systems	Planet	Planet : : PLAN-RKE-10B	: PLAN-RKE-10B	R	\$10.00	11.50%	\$9.07
		Managed 802.3bt 60-Watt Ultra PoE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-16UP4C	: PLAN-GS-4210-16UP4C	R	\$875.60	11.50%	\$793.95
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-24UP4C	: PLAN-GS-4210-24UP4C	R	\$1,161.60	11.50%	\$1,053.28
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-1222VUP	: PLAN-GSW-1222VUP	R	\$523.60	11.50%	\$474.77
		Managed 802.3at High Power PoE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-XGSW-28040HP	: PLAN-XGSW-28040HP	R	\$1,058.00	11.50%	\$959.34

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSW-48040HP	: PLAN-WGSW-48040HP	R	\$1,438.00	11.50%	\$1,303.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSW-24040HP	: PLAN-WGSW-24040HP	R	\$572.00	11.50%	\$518.66
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSW-24040HP4	: PLAN-WGSW-24040HP4	R	\$636.00	11.50%	\$576.69
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSW-20160HP	: PLAN-WGSW-20160HP	R	\$476.00	11.50%	\$431.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-5220-8P2T2S	: PLAN-GS-5220-8P2T2S	R	\$429.00	11.50%	\$389.00
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGSD-10020HP	: PLAN-WGSD-10020HP	R	\$324.00	11.50%	\$293.79
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-48P4S	: PLAN-GS-4210-48P4S	R	\$1,215.00	11.50%	\$1,101.70
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-24P4C	: PLAN-GS-4210-24P4C	R	\$556.00	11.50%	\$504.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-24PL4C	: PLAN-GS-4210-24PL4C	R	\$616.00	11.50%	\$558.56
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-24P2S	: PLAN-GS-4210-24P2S	R	\$536.00	11.50%	\$486.02
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-16P4C	: PLAN-GS-4210-16P4C	R	\$476.00	11.50%	\$431.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-8P2T2S	: PLAN-GS-4210-8P2T2S	R	\$358.00	11.50%	\$324.62
1) Video Surveillance Systems	Planet	Planet : : PLAN-GS-4210-8P2S	: PLAN-GS-4210-8P2S	R	\$244.00	11.50%	\$221.25
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSD-1008HPS	: PLAN-FGSD-1008HPS	R	\$236.00	11.50%	\$213.99
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-1816HPS	: PLAN-FGSW-1816HPS	R	\$356.00	11.50%	\$322.80
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-2624HPS	: PLAN-FGSW-2624HPS	R	\$496.00	11.50%	\$449.75
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-2624HPS4	: PLAN-FGSW-2624HPS4	R	\$578.00	11.50%	\$524.10
		Managed 802.3af PoE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-1828PS	: PLAN-FGSW-1828PS	R	\$218.00	11.50%	\$197.67
1) Video Surveillance Systems	Planet	Planet : : PLAN-FNSW-2400PS	: PLAN-FNSW-2400PS	R	\$304.00	11.50%	\$275.65
1) Video Surveillance Systems	Planet	Planet : : PLAN-FNSW-1608PS	: PLAN-FNSW-1608PS	R	\$196.00	11.50%	\$177.72
1) Video Surveillance Systems	Planet	Planet : : PLAN-FSD-804PS	: PLAN-FSD-804PS	R	\$106.00	11.50%	\$96.12
		Unmanaged 802.3at High Power PoE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-908HP	: PLAN-GSD-908HP	R	\$164.00	11.50%	\$148.71
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-808HP	: PLAN-GSD-808HP	R	\$160.00	11.50%	\$145.08
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-604HP	: PLAN-GSD-604HP	R	\$85.20	11.50%	\$77.26
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSD-910HP	: PLAN-FGSD-910HP	R	\$156.00	11.50%	\$141.45
1) Video Surveillance Systems	Planet	Planet : : PLAN-FSD-808HP	: PLAN-FSD-808HP	R	\$235.00	11.50%	\$213.09
1) Video Surveillance Systems	Planet	Planet : : PLAN-FSD-504HP	: PLAN-FSD-504HP	R	\$58.00	11.50%	\$52.59
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-1600HP	: PLAN-GSW-1600HP	R	\$324.00	11.50%	\$293.79
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-2620HP	: PLAN-GSW-2620HP	R	\$378.00	11.50%	\$342.75
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSD-1022VHP	: PLAN-FGSD-1022VHP	R	\$178.00	11.50%	\$161.40
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-1822VHP	: PLAN-FGSW-1822VHP	R	\$316.00	11.50%	\$286.53
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSW-2622VHP	: PLAN-FGSW-2622VHP	R	\$378.00	11.50%	\$342.75
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-1002VHP	: PLAN-GSD-1002VHP	R	\$207.90	11.50%	\$188.51
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-1820VHP	: PLAN-GSW-1820VHP	R	\$384.00	11.50%	\$348.19
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSW-2620VHP	: PLAN-GSW-2620VHP	R	\$432.00	11.50%	\$391.72
		Unmanaged 802.3af PoE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-FGSD-910P	: PLAN-FGSD-910P	R	\$152.00	11.50%	\$137.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-GSD-804P	: PLAN-GSD-804P	R	\$124.00	11.50%	\$112.44
1) Video Surveillance Systems	Planet	Planet : : PLAN-FSD-804P	: PLAN-FSD-804P	R	\$90.00	11.50%	\$81.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-FNSW-1600P	: PLAN-FNSW-1600P	R	\$210.00	11.50%	\$190.42
		Unmanaged/Managed 802.3af/at/bt PoE / Ultra POE, Injector Hubs, Injectors, Splitters, Extenders				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-HPOE-2400G	: PLAN-HPOE-2400G	R	\$676.00	11.50%	\$612.96
1) Video Surveillance Systems	Planet	Planet : : PLAN-HPOE-1200G	: PLAN-HPOE-1200G	R	\$476.00	11.50%	\$431.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-HPOE-460	: PLAN-HPOE-460	R	\$116.00	11.50%	\$105.18
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-2400G	: PLAN-POE-2400G	R	\$476.00	11.50%	\$431.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-1200G	: PLAN-POE-1200G	R	\$310.00	11.50%	\$281.09
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-2400	: PLAN-POE-2400	R	\$406.00	11.50%	\$368.14
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-400	: PLAN-POE-400	R	\$68.00	11.50%	\$61.66
		60-watt Ultra PoE Injector Hubs, Injectors, Splitter				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-UPOE-800G	: PLAN-UPOE-800G	R	\$761.20	11.50%	\$690.22
1) Video Surveillance Systems	Planet	Planet : : PLAN-UPOE-1600G	: PLAN-UPOE-1600G	R	\$1,029.60	11.50%	\$933.59
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-173	: PLAN-POE-173	R	\$64.00	11.50%	\$58.03
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-172	: PLAN-POE-172	R	\$66.00	11.50%	\$59.85
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-171	: PLAN-POE-171	R	\$70.00	11.50%	\$63.47
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-171S	: PLAN-POE-171S	R	\$84.00	11.50%	\$76.17
1) Video Surveillance Systems	Planet	Planet : : PLAN-IPOE-E174	: PLAN-IPOE-E174	R	\$178.00	11.50%	\$161.40
		802.3at Injector, Splitter, Extender				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-161	: PLAN-POE-161	R	\$47.60	11.50%	\$43.16
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-163	: PLAN-POE-163	R	\$39.60	11.50%	\$35.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-164	: PLAN-POE-164	R	\$32.00	11.50%	\$29.02
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-162S	: PLAN-POE-162S	R	\$38.00	11.50%	\$34.46
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-165S	: PLAN-POE-165S	R	\$52.00	11.50%	\$47.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-E201	: PLAN-POE-E201	R	\$70.00	11.50%	\$63.47
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-E202	: PLAN-POE-E202	R	\$76.00	11.50%	\$68.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-TESTER	: PLAN-POE-TESTER	R	\$19.60	11.50%	\$17.77
		802.3af Injector, Splitter, Extender				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-151	: PLAN-POE-151	R	\$30.00	11.50%	\$27.20

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-152	: PLAN-POE-152	R	\$32.00	11.50%	\$29.02
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-152S	: PLAN-POE-152S	R	\$19.60	11.50%	\$17.77
1) Video Surveillance Systems	Planet	Planet : : PLAN-POE-E101	: PLAN-POE-E101	R	\$49.60	11.50%	\$44.97
		PoE over Coaxial Cable				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-VC-203PT	: PLAN-VC-203PT	R	\$172.00	11.50%	\$155.96
1) Video Surveillance Systems	Planet	Planet : : PLAN-VC-203PR	: PLAN-VC-203PR	R	\$172.00	11.50%	\$155.96
		* POE Transmission up to 1KM Over Coaxial Cable, up to 500 Meters Over UTP Cable				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-LRP-101C-KIT	: PLAN-LRP-101C-KIT	R	\$289.80	11.50%	\$262.78
1) Video Surveillance Systems	Planet	Planet : : PLAN-LRP-101U-KIT	: PLAN-LRP-101U-KIT	R	\$289.80	11.50%	\$262.78
1) Video Surveillance Systems	Planet	Planet : : PLAN-LRP-101CE	: PLAN-LRP-101CE	R	\$163.80	11.50%	\$148.53
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-65-56	: PLAN-PWR-65-56	R	\$25.60	11.50%	\$23.21
1) Video Surveillance Systems	Planet	Planet : : PLAN-LRP-822CS	: PLAN-LRP-822CS	R	\$1,232.80	11.50%	\$1,117.84
1) Video Surveillance Systems	Planet	Planet : : PLAN-LRP-1622CS	: PLAN-LRP-1622CS	R	\$2,245.00	11.50%	\$2,035.65
1) Video Surveillance Systems	Planet	Planet : : PLAN-LRP-422CST	: PLAN-LRP-422CST	R	\$869.40	11.50%	\$788.33
		* Layer 2 / 4 10/100/1000Mbps Web/SNMP Manageable Switch				11.50%	
		IPv6 / 802.1Q VLAN / Q-in-Q / MSTP / IGMP Snooping / ACL / RADIUS / TACACS+ / SSH / SSL / SNMPv3				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-6330-24T4S	: PLAN-IGS-6330-24T4S	R	\$1,536.00	11.50%	\$1,392.77
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-5225-20T4C2X	: PLAN-IGS-5225-20T4C2X	R	\$1,337.60	11.50%	\$1,212.87
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGSW-24040T	: PLAN-IGSW-24040T	R	\$776.00	11.50%	\$703.64
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-5225-16T4S	: PLAN-IGS-5225-16T4S	R	\$872.50	11.50%	\$791.14
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-20040MT	: PLAN-IGS-20040MT	R	\$712.00	11.50%	\$645.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-10080MFT	: PLAN-IGS-10080MFT	R	\$496.00	11.50%	\$449.75
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-10020MT	: PLAN-IGS-10020MT	R	\$370.00	11.50%	\$335.50
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-12040MT	: PLAN-IGS-12040MT	R	\$520.00	11.50%	\$471.51
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-801M	: PLAN-IGS-801M	R	\$204.00	11.50%	\$184.98
		DIN-Rail / Wall-Mount Gigabit Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-1020TF	: PLAN-IGS-1020TF	R	\$340.40	11.50%	\$308.66
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-620TF	: PLAN-IGS-620TF	R	\$216.00	11.50%	\$195.86
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-801T	: PLAN-IGS-801T	R	\$152.00	11.50%	\$137.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-501T	: PLAN-IGS-501T	R	\$116.00	11.50%	\$105.18
		DIN-Rail Fast Ethernet Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-501T	: PLAN-ISW-501T	R	\$76.00	11.50%	\$68.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-801T	: PLAN-ISW-801T	R	\$90.00	11.50%	\$81.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-621	: PLAN-ISW-621	R	\$136.00	11.50%	\$123.32
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-621T	: PLAN-ISW-621T	R	\$140.00	11.50%	\$126.95
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-621S15	: PLAN-ISW-621S15	R	\$152.00	11.50%	\$137.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-621TS15	: PLAN-ISW-621TS15	R	\$158.00	11.50%	\$143.27
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-621TF	: PLAN-ISW-621TF	R	\$92.00	11.50%	\$83.42
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-511	: PLAN-ISW-511	R	\$92.00	11.50%	\$83.42
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-511T	: PLAN-ISW-511T	R	\$98.00	11.50%	\$88.86
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-511S15	: PLAN-ISW-511S15	R	\$110.00	11.50%	\$99.74
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-511TS15	: PLAN-ISW-511TS15	R	\$112.00	11.50%	\$101.56
		19" Rack-Mountable Industrial Gigabit POE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-5225-24P4S	: PLAN-IGS-5225-24P4S	R	\$1,444.40	11.50%	\$1,309.71
		DIN-Rail Gigabit POE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-20160HPT	: PLAN-IGS-20160HPT	R	\$1,329.40	11.50%	\$1,205.43
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-10020HPT	: PLAN-IGS-10020HPT	R	\$650.00	11.50%	\$589.39
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-10020PT	: PLAN-IGS-10020PT	R	\$584.00	11.50%	\$529.54
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-4215-4P4T	: PLAN-IGS-4215-4P4T	R	\$520.00	11.50%	\$471.51
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-4215-4P4T2S	: PLAN-IGS-4215-4P4T2S	R	\$547.50	11.50%	\$496.45
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-624HPT	: PLAN-IGS-624HPT	R	\$396.00	11.50%	\$359.07
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-504HPT	: PLAN-IGS-504HPT	R	\$380.00	11.50%	\$344.57
		DIN-Rail Fast Ethernet POE Switch				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-504PT	: PLAN-ISW-504PT	R	\$212.00	11.50%	\$192.23
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-514PTF	: PLAN-ISW-514PTF	R	\$218.00	11.50%	\$197.67
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-504PS	: PLAN-ISW-504PS	R	\$218.00	11.50%	\$197.67
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-514PSF	: PLAN-ISW-514PSF	R	\$232.00	11.50%	\$210.37
1) Video Surveillance Systems	Planet	Planet : : PLAN-IVC-2004PT	: PLAN-IVC-2004PT	R	\$296.00	11.50%	\$268.40
1) Video Surveillance Systems	Planet	Planet : : PLAN-CB-M12RJ	: PLAN-CB-M12RJ	R	\$12.40	11.50%	\$11.24
1) Video Surveillance Systems	Planet	Planet : : PLAN-CB-M12RJ-10	: PLAN-CB-M12RJ-10	R	\$24.00	11.50%	\$21.76
1) Video Surveillance Systems	Planet	Planet : : PLAN-CB-M12EXT-10	: PLAN-CB-M12EXT-10	R	\$36.00	11.50%	\$32.64
1) Video Surveillance Systems	Planet	Planet : : PLAN-CB-M12A8MRJ-200	: PLAN-CB-M12A8MRJ-200	R	\$16.00	11.50%	\$14.51
		Solar Power POE Conversion				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-BSP-300	: PLAN-BSP-300	R	\$636.00	11.50%	\$576.69
		Industrial PoE Injector, Splitter				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-IPOE-162	: PLAN-IPOE-162	R	\$112.00	11.50%	\$101.56

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Planet	Planet : : PLAN-IPOE-162S Industrial PoE PD Wireless Access Point	: PLAN-IPOE-162S	R	\$96.00	11.50%	\$87.05
1) Video Surveillance Systems	Planet	Planet : : PLAN-IAP-2001PE Industrial Water Proof Ethernet Solution	: PLAN-IAP-2001PE	R	\$278.00	11.50%	\$252.08
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-804PT-M12	: PLAN-ISW-804PT-M12	R	\$363.00	11.50%	\$329.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-ISW-800T-M12	: PLAN-ISW-800T-M12	R	\$356.00	11.50%	\$322.80
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-5226-4P2T	: PLAN-IGS-5226-4P2T	R	\$607.20	11.50%	\$550.58
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-604HPT-RJ	: PLAN-IGS-604HPT-RJ	R	\$708.40	11.50%	\$642.34
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGS-604HPT-M12	: PLAN-IGS-604HPT-M12	R	\$783.20	11.50%	\$710.17
1) Video Surveillance Systems	Planet	Planet : : PLAN-IPOE-E202 Industrial Flat Ethernet Solution	: PLAN-IPOE-E202	R	\$294.40	11.50%	\$266.95
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGS-803	: PLAN-WGS-803	R	\$165.90	11.50%	\$150.43
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGS-804HP	: PLAN-WGS-804HP	R	\$212.00	11.50%	\$192.23
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGS-804HPT	: PLAN-WGS-804HPT	R	\$343.20	11.50%	\$311.20
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGS-4215-8T	: PLAN-WGS-4215-8T	R	\$228.90	11.50%	\$207.56
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGS-4215-8T2S	: PLAN-WGS-4215-8T2S	R	\$277.20	11.50%	\$251.35
1) Video Surveillance Systems	Planet	Planet : : PLAN-WGS-4215-8P2S	: PLAN-WGS-4215-8P2S	R	\$435.60	11.50%	\$394.98
1) Video Surveillance Systems	Planet	Planet : : PLAN-WDAP-W7200AC DIN-Rail Ethernet Converter	: PLAN-WDAP-W7200AC	R	\$253.00	11.50%	\$229.41
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGT-1205AT	: PLAN-IGT-1205AT	R	\$198.00	11.50%	\$179.54
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGT-805AT	: PLAN-IGT-805AT	R	\$115.00	11.50%	\$104.28
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGT-905A	: PLAN-IGT-905A	R	\$118.00	11.50%	\$107.00
1) Video Surveillance Systems	Planet	Planet : : PLAN-IGTP-805AT	: PLAN-IGTP-805AT	R	\$170.00	11.50%	\$154.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-IFT-802T	: PLAN-IFT-802T	R	\$110.00	11.50%	\$99.74
1) Video Surveillance Systems	Planet	Planet : : PLAN-IFT-802TS15	: PLAN-IFT-802TS15	R	\$124.00	11.50%	\$112.44
1) Video Surveillance Systems	Planet	Planet : : PLAN-IFT-805AT	: PLAN-IFT-805AT	R	\$96.00	11.50%	\$87.05
1) Video Surveillance Systems	Planet	Planet : : PLAN-IVC-2002 DIN-Rail Serial over Ethernet Converter	: PLAN-IVC-2002	R	\$190.00	11.50%	\$172.28
1) Video Surveillance Systems	Planet	Planet : : PLAN-ICS-2100	: PLAN-ICS-2100	R	\$104.00	11.50%	\$94.30
1) Video Surveillance Systems	Planet	Planet : : PLAN-ICS-2105A Din-Rail mounted Power Supply for Industrial Switches	: PLAN-ICS-2105A	R	\$116.00	11.50%	\$105.18
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-40-24	: PLAN-PWR-40-24	R	\$38.00	11.50%	\$34.46
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-60-24	: PLAN-PWR-60-24	R	\$40.00	11.50%	\$36.27
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-75-24	: PLAN-PWR-75-24	R	\$52.00	11.50%	\$47.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-75-48	: PLAN-PWR-75-48	R	\$52.00	11.50%	\$47.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-120-48	: PLAN-PWR-120-48	R	\$58.00	11.50%	\$52.59
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-240-48	: PLAN-PWR-240-48	R	\$106.00	11.50%	\$96.12
1) Video Surveillance Systems	Planet	Planet : : PLAN-PWR-480-48 Standard Media Converter Chassis	: PLAN-PWR-480-48	R	\$192.00	11.50%	\$174.10
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-700	: PLAN-MC-700	R	\$178.00	11.50%	\$161.40
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-1500	: PLAN-MC-1500	R	\$298.00	11.50%	\$270.21
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-1500R	: PLAN-MC-1500R	R	\$356.00	11.50%	\$322.80
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-1500R48	: PLAN-MC-1500R48	R	\$350.00	11.50%	\$317.36
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-15RPS130	: PLAN-MC-15RPS130	R	\$118.00	11.50%	\$107.00
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-15RPS48	: PLAN-MC-15RPS48	R	\$84.00	11.50%	\$76.17
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-802 Standard Gigabit Media Converter	: PLAN-GT-802	R	\$78.00	11.50%	\$70.73
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-802S	: PLAN-GT-802S	R	\$84.00	11.50%	\$76.17
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-806A15	: PLAN-GT-806A15	R	\$124.00	11.50%	\$112.44
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-806B15	: PLAN-GT-806B15	R	\$152.00	11.50%	\$137.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-806A60	: PLAN-GT-806A60	R	\$276.00	11.50%	\$250.26
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-806B60	: PLAN-GT-806B60	R	\$296.00	11.50%	\$268.40
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-805A	: PLAN-GT-805A	R	\$58.00	11.50%	\$52.59
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-1205A Standard Fast Ethernet Media Converter	: PLAN-GT-1205A	R	\$104.00	11.50%	\$94.30
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-801	: PLAN-FT-801	R	\$56.00	11.50%	\$50.78
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-802	: PLAN-FT-802	R	\$54.00	11.50%	\$48.96
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-803	: PLAN-FT-803	R	\$158.00	11.50%	\$143.27
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-802S15	: PLAN-FT-802S15	R	\$60.00	11.50%	\$54.41
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-802S35	: PLAN-FT-802S35	R	\$78.00	11.50%	\$70.73
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-802S50	: PLAN-FT-802S50	R	\$98.00	11.50%	\$88.86
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-806A20	: PLAN-FT-806A20	R	\$66.00	11.50%	\$59.85
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-806B20	: PLAN-FT-806B20	R	\$68.00	11.50%	\$61.66
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-1205A Video over Fiber Converter	: PLAN-FT-1205A	R	\$64.00	11.50%	\$58.03
1) Video Surveillance Systems	Planet	Planet : : PLAN-VF-102-KIT	: PLAN-VF-102-KIT	R	\$270.00	11.50%	\$244.82
1) Video Surveillance Systems	Planet	Planet : : PLAN-VF-101-KIT	: PLAN-VF-101-KIT	R	\$256.00	11.50%	\$232.13
1) Video Surveillance Systems	Planet	Planet : : PLAN-VF-102SC-KIT	: PLAN-VF-102SC-KIT	R	\$256.00	11.50%	\$232.13
1) Video Surveillance Systems	Planet	Planet : : PLAN-VF-102S15-KIT	: PLAN-VF-102S15-KIT	R	\$270.00	11.50%	\$244.82
1) Video Surveillance Systems	Planet	Planet : : PLAN-VF-106-KIT	: PLAN-VF-106-KIT	R	\$276.00	11.50%	\$250.26
1) Video Surveillance Systems	Planet	Planet : : PLAN-VF-402-KIT	: PLAN-VF-402-KIT	R	\$496.00	11.50%	\$449.75

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
		Serial to Ethernet Media Converter				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-ICS-100	: PLAN-ICS-100	R	\$68.00	11.50%	\$61.66
1) Video Surveillance Systems	Planet	Planet : : PLAN-ICS-105A	: PLAN-ICS-105A	R	\$76.00	11.50%	\$68.91
		Standalone Web/SNMP Manageable Fast Ethernet/Gigabit Media				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-FT-905A	: PLAN-FT-905A	R	\$56.00	11.50%	\$50.78
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-902	: PLAN-GT-902	R	\$110.00	11.50%	\$99.74
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-902S	: PLAN-GT-902S	R	\$124.00	11.50%	\$112.44
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-905A	: PLAN-GT-905A	R	\$74.00	11.50%	\$67.10
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-906A15	: PLAN-GT-906A15	R	\$136.00	11.50%	\$123.32
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-906B15	: PLAN-GT-906B15	R	\$160.00	11.50%	\$145.08
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-906A60	: PLAN-GT-906A60	R	\$316.00	11.50%	\$286.53
1) Video Surveillance Systems	Planet	Planet : : PLAN-GT-906B60	: PLAN-GT-906B60	R	\$336.00	11.50%	\$304.67
		Intelligent Media Converter Chassis				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-1610MR	: PLAN-MC-1610MR	R	\$516.00	11.50%	\$467.88
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-1610MR48	: PLAN-MC-1610MR48	R	\$510.00	11.50%	\$462.44
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-RPS130	: PLAN-MC-RPS130	R	\$158.00	11.50%	\$143.27
1) Video Surveillance Systems	Planet	Planet : : PLAN-MC-RPS48	: PLAN-MC-RPS48	R	\$110.00	11.50%	\$99.74
		Web Smart Gigabit Ethernet Media Converter				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-GST-802	: PLAN-GST-802	R	\$116.00	11.50%	\$105.18
1) Video Surveillance Systems	Planet	Planet : : PLAN-GST-802S	: PLAN-GST-802S	R	\$134.00	11.50%	\$121.50
1) Video Surveillance Systems	Planet	Planet : : PLAN-GST-805A	: PLAN-GST-805A	R	\$70.00	11.50%	\$63.47
1) Video Surveillance Systems	Planet	Planet : : PLAN-GST-806A15	: PLAN-GST-806A15	R	\$136.00	11.50%	\$123.32
1) Video Surveillance Systems	Planet	Planet : : PLAN-GST-806B15	: PLAN-GST-806B15	R	\$158.00	11.50%	\$143.27
1) Video Surveillance Systems	Planet	Planet : : PLAN-GST-806A60	: PLAN-GST-806A60	R	\$296.00	11.50%	\$268.40
1) Video Surveillance Systems	Planet	Planet : : PLAN-GST-806B60	: PLAN-GST-806B60	R	\$316.00	11.50%	\$286.53
		Web Smart / Smart Fast Ethernet Media Converter				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-801	: PLAN-FST-801	R	\$72.00	11.50%	\$65.29
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-802	: PLAN-FST-802	R	\$72.00	11.50%	\$65.29
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-802S15	: PLAN-FST-802S15	R	\$80.00	11.50%	\$72.54
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-802S35	: PLAN-FST-802S35	R	\$92.00	11.50%	\$83.42
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-802S50	: PLAN-FST-802S50	R	\$118.00	11.50%	\$107.00
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-806A20	: PLAN-FST-806A20	R	\$92.00	11.50%	\$83.42
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-806B20	: PLAN-FST-806B20	R	\$92.00	11.50%	\$83.42
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-806A60	: PLAN-FST-806A60	R	\$1,184.00	11.50%	\$1,073.59
1) Video Surveillance Systems	Planet	Planet : : PLAN-FST-806B60	: PLAN-FST-806B60	R	\$312.00	11.50%	\$282.91
		PoE Media Converter				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-GTP-805A	: PLAN-GTP-805A	R	\$98.00	11.50%	\$88.86
1) Video Surveillance Systems	Planet	Planet : : PLAN-FTP-802	: PLAN-FTP-802	R	\$84.00	11.50%	\$76.17
1) Video Surveillance Systems	Planet	Planet : : PLAN-FTP-802S15	: PLAN-FTP-802S15	R	\$96.00	11.50%	\$87.05
		Passive Optical Network (PON)				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-EPL-2000	: PLAN-EPL-2000	R	\$1,476.00	11.50%	\$1,338.36
1) Video Surveillance Systems	Planet	Planet : : PLAN-EPL-SPT-8	: PLAN-EPL-SPT-8	R	\$78.00	11.50%	\$70.73
1) Video Surveillance Systems	Planet	Planet : : PLAN-EPL-SPT-32	: PLAN-EPL-SPT-32	R	\$196.00	11.50%	\$177.72
1) Video Surveillance Systems	Planet	Planet : : PLAN-EPL-SPT-64	: PLAN-EPL-SPT-64	R	\$392.00	11.50%	\$355.45
1) Video Surveillance Systems	Planet	Planet : : PLAN-EPN-103	: PLAN-EPN-103	R	\$78.00	11.50%	\$70.73
1) Video Surveillance Systems	Planet	Planet : : PLAN-EPN-402NV	: PLAN-EPN-402NV	R	\$116.00	11.50%	\$105.18
		10000Mbps 10G Ethernet XFP/SFP+ Fiber Transceivers				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-SR	: PLAN-MTB-SR	R	\$90.00	11.50%	\$81.61
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-LR	: PLAN-MTB-LR	R	\$152.00	11.50%	\$137.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-LA20	: PLAN-MTB-LA20	R	\$416.00	11.50%	\$377.21
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-LB20	: PLAN-MTB-LB20	R	\$416.00	11.50%	\$377.21
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-LA40	: PLAN-MTB-LA40	R	\$592.00	11.50%	\$536.80
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-LB40	: PLAN-MTB-LB40	R	\$592.00	11.50%	\$536.80
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-LA60	: PLAN-MTB-LA60	R	\$836.00	11.50%	\$758.04
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-LB60	: PLAN-MTB-LB60	R	\$836.00	11.50%	\$758.04
		1000Mbps Gigabit Ethernet SFP Fiber Transceivers				11.50%	
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-GT	: PLAN-MGB-GT	R	\$52.00	11.50%	\$47.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-SX	: PLAN-MGB-SX	R	\$27.60	11.50%	\$25.03
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-SX2	: PLAN-MGB-SX2	R	\$29.80	11.50%	\$27.02
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LX	: PLAN-MGB-LX	R	\$29.20	11.50%	\$26.48
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-L30	: PLAN-MGB-L30	R	\$37.20	11.50%	\$33.73
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-L50	: PLAN-MGB-L50	R	\$104.00	11.50%	\$94.30
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-L70	: PLAN-MGB-L70	R	\$132.00	11.50%	\$119.69
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-L120	: PLAN-MGB-L120	R	\$230.00	11.50%	\$208.55
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LA10	: PLAN-MGB-LA10	R	\$38.00	11.50%	\$34.46
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LB10	: PLAN-MGB-LB10	R	\$52.00	11.50%	\$47.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LA20	: PLAN-MGB-LA20	R	\$44.00	11.50%	\$39.90
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LB20	: PLAN-MGB-LB20	R	\$59.60	11.50%	\$54.04
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LA40	: PLAN-MGB-LA40	R	\$92.00	11.50%	\$83.42
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LB40	: PLAN-MGB-LB40	R	\$104.00	11.50%	\$94.30
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LA60	: PLAN-MGB-LA60	R	\$120.00	11.50%	\$108.81

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-LB60 100Mbps Fast Ethernet SFP Fiber Transceivers	: PLAN-MGB-LB60	R	\$136.00	11.50%	\$123.32
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-FX	: PLAN-MFB-FX	R	\$31.60	11.50%	\$28.65
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-F20	: PLAN-MFB-F20	R	\$33.60	11.50%	\$30.47
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-F40	: PLAN-MFB-F40	R	\$39.60	11.50%	\$35.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-F60	: PLAN-MFB-F60	R	\$41.60	11.50%	\$37.72
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-F120	: PLAN-MFB-F120	R	\$196.00	11.50%	\$177.72
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-FA20	: PLAN-MFB-FA20	R	\$34.00	11.50%	\$30.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-FB20 Extended Temperature Fiber Transceiver for Industrial Switches	: PLAN-MFB-FB20	R	\$36.00	11.50%	\$32.64
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-TSR	: PLAN-MTB-TSR	R	\$120.00	11.50%	\$108.81
1) Video Surveillance Systems	Planet	Planet : : PLAN-MTB-TLR	: PLAN-MTB-TLR	R	\$215.00	11.50%	\$194.95
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TSX	: PLAN-MGB-TSX	R	\$35.60	11.50%	\$32.28
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLX	: PLAN-MGB-TLX	R	\$39.20	11.50%	\$35.54
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TL30	: PLAN-MGB-TL30	R	\$44.00	11.50%	\$39.90
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TL70	: PLAN-MGB-TL70	R	\$152.00	11.50%	\$137.83
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLA10	: PLAN-MGB-TLA10	R	\$46.00	11.50%	\$41.71
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLB10	: PLAN-MGB-TLB10	R	\$67.60	11.50%	\$61.30
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLA20	: PLAN-MGB-TLA20	R	\$52.00	11.50%	\$47.15
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLB20	: PLAN-MGB-TLB20	R	\$72.00	11.50%	\$65.29
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLA40	: PLAN-MGB-TLA40	R	\$112.00	11.50%	\$101.56
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLB40	: PLAN-MGB-TLB40	R	\$124.00	11.50%	\$112.44
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLA60	: PLAN-MGB-TLA60	R	\$132.00	11.50%	\$119.69
1) Video Surveillance Systems	Planet	Planet : : PLAN-MGB-TLB60	: PLAN-MGB-TLB60	R	\$144.00	11.50%	\$130.57
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-TFX	: PLAN-MFB-TFX	R	\$35.60	11.50%	\$32.28
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-TF20	: PLAN-MFB-TF20	R	\$39.60	11.50%	\$35.91
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-TFA20	: PLAN-MFB-TFA20	R	\$48.00	11.50%	\$43.52
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-TFB20	: PLAN-MFB-TFB20	R	\$50.00	11.50%	\$45.34
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-TFA40	: PLAN-MFB-TFA40	R	\$58.00	11.50%	\$52.59
1) Video Surveillance Systems	Planet	Planet : : PLAN-MFB-TFB40	: PLAN-MFB-TFB40	R	\$70.00	11.50%	\$63.47
		XQAND Appliances (XAP) Video-Server-Systems Baku					
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Baku SM, Desktop, 1 TB, for 5 IP cameras (depending on camera-configuration). XAP Security Level 0 (incl. XQAND Operating System XOS)	Baku SM D-1TB-5C-655.2641		\$757.67	10.00%	\$687.02
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Baku SO 512 GB, Desktop, for 5 IP cameras (depending on camera-configuration). XAP Security Level 1 (incl. XQAND Operating System XOS)	Baku SO D-512GB-655.2642		\$1,407.22	10.00%	\$1,276.00
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Baku 2 TB, Desktop, for 8 IP cameras (depending on camera-configuration). XDS Video-Server-System. XAP Security Level 1 (incl. XQAND Operating System XOS)	Baku D-2TB-8C-655.2495		\$1,142.02	10.00%	\$1,035.53
XQAND Appliances (XAP) Video-Server-Systeme Heron							
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System HUron 2 TB, 1 HU Rackmount, for 16 IP cameras (depending on camera-configuration). XDS Video-Server-System. XAP Security Level 2 (incl. XQAND Operating System XOS)	Heron R1-2TB-16C-655.2520	R	\$1,808.04	10.00%	\$1,639.44
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Heron 4 TB, 1 HU Rackmount, for 16 IP cameras (depending on camera-configuration). XDS Video-Server-System. XAP Security Level 2 (incl. XQAND Operating System XOS)	Heron R1-4TB-16C-655.2521	R	\$2,244.84	10.00%	\$2,035.51
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Heron 6 TB, 1 HU Rackmount, for 16 IP cameras (depending on camera-configuration). XDS Video-Server-System). XAP Security Level 2 (incl. XQAND Operating System XOS, XQAND Deployment Services XDS, RAID)	Heron R1-6TB-16C-655.2522	R	\$2,478.84	10.00%	\$2,247.69

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Heron 8 TB, 1 HU Rackmount, for 16 IP cameras (depending on camera-configuration). XDS Video-Server-System). XAP Security Level 2 (incl. XQAND Operating System XOS, XQAND Deployment Services XDS, RAID)	Heron R1-8TB-16C-655.2523	R	\$2,868.84	10.00%	\$2,601.32
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Heron 12 TB, 1 HU Rackmount, for 16 IP cameras (depending on camera-configuration). XDS Video-Server-System). XAP Security Level 2 (incl. XQAND Operating System XOS, XQAND Deployment Services XDS, RAID)	Heron R1-12TB-16C-655.2524	R	\$3,617.64	10.00%	\$3,280.30
		XQAND Appliances (XAP) Video-Server-Systems Swift R					
1) Video Surveillance Systems	XQAND	XQAND Appliances (XAP) Video-Server-System Raven RED, 2 HU Rackmount, for 64 IP cameras (depending on camera-configuration). XDS Video-Server-System. XAP Security Level 5 (incl. XQAND Operating System XOS, XQAND Deployment Services XDS, RAID, Hot Plug, Hot Spare, redundant power adaptor). Only sold with all drive bays fully populated with preinstalled drives from ABP, up to 48TB.	Raven R2-RED-EXMD-655.2734	R	\$5,129.49	10.00%	\$4,651.17
		Accessories					
1) Video Surveillance Systems	XQAND	1 Surfaces-Mountingkit for Baku / Baku SM / Baku SO	Surfaces-Mountingkit for Baku-555.2468	R	\$35.10	10.00%	\$31.83
1) Video Surveillance Systems	XQAND	2 Mounting Rails for Swift R1	Mounting Rails for Swift R1-053.2714	R	\$76.05	10.00%	\$68.96
1) Video Surveillance Systems	XQAND	2 Mounting Rails for Raven and Raven RED	Mounting Rails for Raven and Raven RED	R	\$76.05	10.00%	\$68.96
		Function Monitoring					
		Function Monitoring XAP Video-Server-Systems via XDS (obligatory)					
1) Video Surveillance Systems	XQAND	Function monitoring via Call Home Pro for one XAP Video-Server-System. Duration 12 months (starting with purchasing date)	XDS Camera-2628	R	\$223.07	10.00%	\$202.27
		Function Monitoring of IP cameras via XDS (obligatory)					
1) Video Surveillance Systems	XQAND	Function monitoring via Call Home Pro for one IP camera.	XDS Camera-2631	R	\$55.77	10.00%	\$50.57
		UPGRADE					
1) Video Surveillance Systems	XQAND	Upgrade from NVP 1 to XOS	Upgrade NVP-2739	R	\$333.49	10.00%	\$302.39
1) Video Surveillance Systems	XQAND	Upgrade from QMX to XOS* * XQAND will previously check case-by-case whether an update is possible.	Upgrade QMX*-2740		\$556.56	10.00%	\$504.66
		Hard Drives					
1) Video Surveillance Systems	XQAND	WD Purple 1TB Surveillance Hard Disk Drive - 5400 RPM Class SATA 6 Gb/s 64MB Cache 3.5 Inch - WD10PURX	WD10PURX		\$90.00	10.00%	\$81.61
1) Video Surveillance Systems	XQAND	WD Purple 2TB Surveillance Hard Disk Drive - 5400 RPM Class SATA 6 Gb/s 64MB Cache 3.5 Inch - WD10PURX	WD20PURX		\$110.00	10.00%	\$99.74

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
1) Video Surveillance Systems	XQAND	WD Purple 3TB Surveillance Hard Disk Drive - 5400 RPM Class SATA 6 Gb/s 64MB Cache 3.5 Inch - WD10PURX	WD30PURX		\$150.00	10.00%	\$136.01
1) Video Surveillance Systems	XQAND	WD Purple 4TB Surveillance Hard Disk Drive - 5400 RPM Class SATA 6 Gb/s 64MB Cache 3.5 Inch - WD10PURX	WD40PURX		\$240.00	10.00%	\$217.62
1) Video Surveillance Systems	XQAND	WD Purple 5TB Surveillance Hard Disk Drive - 5400 RPM Class SATA 6 Gb/s 64MB Cache 3.5 Inch - WD10PURX	WD50PURX		\$310.00	10.00%	\$281.09
1) Video Surveillance Systems	XQAND	WD Purple 6TB Surveillance Hard Disk Drive - 5400 RPM Class SATA 6 Gb/s 64MB Cache 3.5 Inch - WD10PURX	WD60PURX		\$400.00	10.00%	\$362.70
RELATED SERVICES							
SERVICE CATEGORY	Detailed Service Description		Manufacturer's Part Number	Service Area (indicate Hwv)	MSRP	DIR Customer Discount % off	DIR Customer Price*
Installation and Construction	Project Management to include obtaining necessary approvals, building permits and occupancy certificates. Managing security related product procurement and installation. (per hour)		Product Management	Statewide	\$185.00	15.00%	\$158.43
Installation and Construction	System design services related to security system network devices. (per site)		System Design Services	Statewide	\$750.00	15.00%	\$642.28
Installation and Construction	Installation of security related network devices. Includes cabling up to 300' of non conduit cat5-6E per device. (per device)		OnSite installation	Statewide	\$500.00	15.00%	\$428.19
Installation and Construction	Device configuration to system design specs. (Per Device)		Device Configuration	Statewide	\$150.00	15.00%	\$128.46
Training	On-site training of Customer employees or designated third party employees in the operation and/or maintenance of the product offered, including providing operation and maintenance manuals, formal training classes and demonstration of operation of all equipment as specified by the Customer. (per hour)		OnSite Service	Statewide	\$125.00	15.00%	\$107.05
Maintenance and Repair	Time & Materials: Time and Materials will be assessed at the following rates. Business hours, Monday - Friday, 8:00 AM - 5:00 PM		OnSite Service	Statewide	\$150.00	15.00%	\$128.46
Maintenance and Repair	Time & Materials: Time and Materials will be assessed at the following rates. After hours & weekends.		OnSite Service	Statewide	\$200.00	15.00%	\$171.28
Maintenance and Repair	Travel Expenses: Travel Expenses will be assessed at the time of the incident		OnSite Service	Statewide	State Rate		
Acceptance Testing/ System Commissioning	Acceptance Testing/ System Commissioning: includes a thorough review, inspection and testing of the performance of an entire surveillance, security, or detection system to make sure the system meets all specifications, intent of the design, operation and functional requirements, and the requirements of the end user/owner, along with any necessary, supporting documentation. Pricing includes travel expenses. (priced per site incident)		OnSite Service	Statewide	\$1,750.00	15.00%	\$1,498.66